

Financial Report Affluence Investment Fund

ARSN 617 680 654

30 June 2020

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DIRECTORY

Responsible Entity:

Affluence Funds Management Limited ABN 68 604 406 297 Level 5, 320 Adelaide Street Brisbane QLD 4000

Tel: 1300 233 583 Fax: +61 7 3054 7082

Website: www.affluencefunds.com.au

Custodian:

Perpetual Corporate Trust Limited ABN 99 000 341 533 Level 18, 123 Pitt Street Sydney NSW 2000

Tel: +61 2 9229 9000 Fax: +61 2 9229 9188 Website: <u>www.perpetual.com.au</u>

Auditor:

Pitcher Partners Level 38, Central Plaza One 345 Queen Street Brisbane QLD 4000

Tel: +61 7 3222 8444
Fax: +61 7 3221 7779
Website: www.pitcher.com.au

The directors of Affluence Funds Management Limited (**AFM**), the Responsible Entity of the Affluence Investment Fund (**the Fund**), present their report for the financial year ended 30 June 2020.

1. Responsible Entity and Investment Manager

The Responsible Entity acts as trustee, undertakes management and administration duties for the Fund and monitors the Custodian which holds the Fund assets on behalf of unitholders. The Responsible Entity also acts as Investment Manager and is responsible for the management and performance of the Fund investment portfolio.

AFM has acted as Responsible Entity, trustee, and Investment Manager of the Fund since 19 August 2015.

2. Directors and Secretary

The following persons held office as Directors of AFM during the financial year and up to the date of this report unless otherwise indicated:

- Daryl Wilson, Director & Company Secretary.
- Karen Prentis.
- · Geoff Cannings.

3. Principal Activity

The Fund's principal activity is to provide investors with:

- Access to a diversified portfolio of underlying investments, predominantly in listed and unlisted funds.
- A minimum distribution yield of 5% per annum, paid monthly.
- A total annualised return of at least inflation plus 5% (Target Return) over rolling 3-year periods.
- A total return of at least 5% better than the S&P/ASX 200 accumulation index (ASX200 Index) in any year the ASX200 Index posts a negative return.

The Fund also aims to deliver volatility of returns which is less than 50% of the ASX200 Index, measured over rolling 3-year periods.

4. Review of Operations and Results

The Fund recorded a profit of \$400,759 during the 2020 financial year (2019: \$243,599).

The table below shows the Fund's performance after fees and costs, against the target return of inflation + 5% over various periods since inception:

Fund Performance

| To 30 June 2020 | 1 Month | 1 Year | 3 Years | 5 Years | Inception | Volatility |
|--|---------|--------|---------|---------|-----------|------------|
| Distributions | 2.6% | 7.4% | 6.4% | 6.0% | 6.7% | |
| Change in Unit Price (Capital Growth) | [3.0%] | [4.9%] | [2.1%] | 0.5% | 0.0% | |
| Affluence Investment Fund Total Return | (0.4%) | 2.5% | 4.3% | 6.5% | 6.7% | 5.8% |
| Benchmark - Inflation + 5% | 0.5% | 7.1% | 7.1% | 6.9% | 6.9% | |
| Performance against Benchmark | (0.9%) | (4.6%) | [2.8%] | [0.4%] | (0.2%) | |

Total returns are net of fees and costs (excluding buy-sell spread) using the mid prices and assume the reinvestment of distributions. Returns for periods of more than 1 year are annualised. Past performance is not indicative of future performance. Inception date is 28 November 2014. The Fund aims to pay distributions of approximately 5% pa paid monthly. Distributions are not guaranteed and may be paid above or below this amount.

The Fund delivered total returns (distributions plus change in the unit price) of 2.5% for the year. This reflected the difficult investment environment over this period as a result of the COVID-19 pandemic. We are pleased to have protected investors capital through a very volatile period in 2020. While absolute returns were low, the Fund outperformed the ASX200 Index by 10.2% over the year.

Since commencing in December 2014, the Fund has returned 6.7% per annum, compared to the Target Return of 6.9% per annum. During this same period, the ASX200 Index has returned 6.3% per annum. Volatility (variability of returns) has been low since commencement, at 5.8%.

Over recent years, returns from value investing have significantly lagged those from high-growth assets, which we believe on average are now significantly overpriced. The Fund retains relatively high exposure to assets that we consider to be below long term fair value. While it is disappointing to deliver returns below our target for any length of time, we feel the significant valuation imbalances will correct themselves over time. We are very optimistic about the future potential for the portfolio.

As at 30 June 2020, the Fund held investments in over 30 unlisted funds which represented 60% of the total portfolio. An investment in the Affluence LIC Fund represented 19% of the portfolio. Other listed investments made up 10% of the portfolio, and the remaining 11% was cash.

4. Review of Operations and Results (continued)

The Fund is available for investment to all investors in Australia and New Zealand, with a minimum investment amount of \$20,000. Current information on the Fund including details of the Fund strategy, performance, portfolio, unit pricing and distributions is on the AFM website at www.affluencefunds.com.au/aif/.

5. Significant Changes in the State of Affairs

There were no significant changes in the state of affairs of the Fund during the financial year except as disclosed in the accompanying financial report.

6. Subsequent Events

Since balance date, the Fund has issued an additional 697,235 units at an average price of \$1.01 per unit and redeemed 129,119 units at an average price of \$1.02 per unit.

The activities of the Fund are likely to continue to be affected by COVID-19 worldwide pandemic. A level of uncertainty exists about the severity of the financial impact. The government responses, in terms of regulatory restrictions, may impact operations in the near future. Government responses to date in terms of financial incentives and support have been publicly disclosed and continue to be developed.

Other than as noted above, no matter or circumstance has arisen since 30 June 2020 that has significantly affected or may significantly affect:

- The Fund's operations in future financial years; or
- The results of those operations in future financial years; or
- The Fund's state of affairs in future financial years.

7. Likely Results and Expected Results of Operations

The Fund's constitution regulates the activities of the Fund. Owing to the limitations on the scope of activities contained in the constitution, future activities of the Fund will be confined to investment in listed and unlisted assets to provide a mixture of income and capital growth to investors.

8. Environmental Regulation

The directors are not aware of any particular and significant environmental regulation under a law of the Commonwealth, State or Territory relevant to the Fund.

9. Distributions Paid or Payable

Distributions paid/payable to unitholders of the Fund for the year ended 30 June 2020 were \$1,379,896 (2019: \$762,804). Distributions payable at balance date were \$504,628 (2019: \$68,126).

10. Options

No options over unissued units in the Fund have been issued since inception date, and none are on issue at the date of this report.

11. Fees to Responsible Entity

The Responsible Entity does not charge any fixed fees for management of the Fund. A performance fee of 12.5% of positive returns is payable. Total performance fees paid/payable to the Responsible Entity or its associates during the year were \$164,280 (2019: \$39,790).

12. Units held by Responsible Entity

No units in the Fund have been issued to the Responsible Entity since the beginning of the year, and none are on issue at the date of this report.

During the year, entities related to both AFM and Daryl Wilson acquired 50,568 units (2019: 2,413 units) in the Fund. At the end of the year, those same entities held 584,416 units (2019: 533,848 units) in the Fund.

13. Indemnifying Officers or Auditors

No indemnities have been given during or since the end of the financial year, for any person who is or has been an officer or auditor of the Fund. No insurance premiums for insurance provided to the Responsible Entity or the auditors of the Fund have been paid for out of the assets of the Fund.

14. Issued Units

A total of 5,102,429 units in the Fund were issued during the year (2019: 4,207,068 units). A total of 1,153,033 units in the Fund were redeemed during the year (2019: 467,044 units redeemed).

There were 18,759,411 (2019: 14,810,015) issued units in the Fund as at the end of the financial year.

15. Value of Fund Assets

At balance date, the Fund held investments valued at \$17,151,400 (2019: \$14,735,891) and net assets attributable to unitholders of \$18,749,169 (2019: \$15,565,133). This represents net tangible assets of \$1.00 (2019: \$1.05) per unit, excluding any allowance for disposal costs.

16. Auditor's Independence Declaration

A copy of the auditor's independence declaration as required under section 307C of the *Corporations Act 2001* accompanies this report.

Signed in accordance with a resolution of the directors of Affluence Funds Management Limited.

Daryl Wilson Director

28 September 2020



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Postal address GPO Box 1144 Brisbane, QLD 4001

p. +61 7 3222 8444

The Directors
Affluence Investment Fund
Level 5, 320 Adelaide Street
BRISBANE QLD 4000

Auditor's Independence Declaration

In relation to the independent audit for the year ended 30 June 2020, to the best of my knowledge and belief there have been:

- (i) no contraventions of the auditor independence requirements of the Corporations Act 2001; and
- (ii) no contraventions of APES 110 Code of Ethics for Professional Accountants (including Independence Standards).

PITCHER PARTNERS

CHERYL MASON Partner

Brisbane, Queensland 28 September 2020

bakertilly

pitcher.com.au

| | 2020 | 2019 |
|---|-----------|---------|
| | \$ | \$ |
| Investment income | | |
| Distribution income | 1,040,388 | 552,500 |
| Dividend income | 50,772 | 29,778 |
| Interest income | 11,768 | 26,003 |
| Other income | 41,850 | 17,349 |
| Net investment income | 1,144,778 | 625,630 |
| _ | | |
| Expenses | | |
| Brokerage | 13,714 | 3,774 |
| Fund administration costs | 45,955 | 36,676 |
| Net change in fair value of investments | 520,070 | 301,791 |
| Performance fees | 164,280 | 39,790 |
| Total expenses | 744,019 | 382,031 |
| Profit | 400,759 | 243,599 |
| Other comprehensive income | - | |
| Total comprehensive profit | 400,759 | 243,599 |

| | Note | 2020 | 2019 |
|--|------|-------------|------------|
| | | \$ | \$ |
| Assets | | | |
| Cash and cash equivalents | | 1,757,874 | 1,107,934 |
| Receivables | 5 | 665,632 | 349,574 |
| Investments at fair value through profit or loss | 6 | 17,151,400 | 14,735,891 |
| Total assets | | 19,574,906 | 16,193,399 |
| Liabilities | | | |
| Payables | 7 | 321,109 | 560,140 |
| Distributions payable | | 504,628 | 68,126 |
| Total liabilities | | 825,737 | 628,266 |
| Net assets | | 18,749,169 | 15,565,133 |
| Equity | | | |
| Contributed equity | 8 | 20,083,052 | 15,919,879 |
| Retained earnings/(Accumulated losses) | | (1,333,883) | (354,746) |
| Total equity | | 18,749,169 | 15,565,133 |

| 2020 | Note | Contributed Equity \$ | Retained earnings/ (Accumulated Losses) \$ | Total equity \$ |
|---|------|-----------------------------|--|-----------------------|
| Balance at the beginning of the year | | 15,919,879 | (354,746) | 15,565,133 |
| Total comprehensive profit | | <u>-</u> | 400,759 | 400,759 |
| Transactions with unitholders in their capacity as unitholders: | | | | |
| Units issued | | | | |
| For cash | 8 | 4,814,697 | - | 4,814,697 |
| Reinvestment of distributions | 8 | 529,911 | - | 529,911 |
| Rebate of fees | 8 | 41,421 | - | 41,421 |
| Redemptions | 8 | (1,222,856) | - | (1,222,856) |
| Distributions paid/payable | 3 | - | (1,379,896) | (1,379,896) |
| Total transactions with unitholders | | 4,163,173 | (1,379,896) | 2,783,277 |
| Balance at the end of the year | | 20,083,052 | (1,333,883) | 18,749,169 |
| 2019 Balance at the beginning of the year | | 11,898,655 | 164,459 | 12,063,114 |
| Total comprehensive profit | | - | 243,599 | 243,599 |
| Transactions with unitholders in their capacity as unitholders: Units issued | | | 240,000 | 240,000 |
| For cash | 8 | 4.018.873 | _ | 4,018,873 |
| Reinvestment of distributions | 8 | 472,760 | _ | 472,760 |
| Rebate of fees | 8 | 19,349 | _ | 19,349 |
| Redemptions | 8 | (489,758) | - | (489,758) |
| Distributions paid/payable | 3 | - | (762,804) | (762,804) |
| Total transactions with unitholders | | 4,021,224 | (762,804) | 3,258,420 |
| Balance at the end of the year | | 15,919,879 | (354,746) | 15,565,133 |

| | Note | 2020 \$ | 2019 \$ |
|--|-------|--------------|-------------|
| Cash flows from operating activities | | | |
| Distributions received | | 481,524 | 314,417 |
| Dividends received | | 50,772 | 29,778 |
| Interest received | | 12,339 | 27,643 |
| Other income received | | 41,850 | 15,042 |
| Cash payments in the course of operations | | (191,984) | (71,326) |
| Net cash provided by operating activities | 11(b) | 394,501 | 315,554 |
| Cash flows from investing activities | | | |
| Proceeds from sale of investments at fair value through profit or loss | | 7,494,923 | 2,623,606 |
| Payments for investments at fair value through profit or loss | | (10,177,073) | (6,723,425) |
| Net cash used in investing activities | | (2,682,150) | (4,099,819) |
| Cash flows from financing activities | | | |
| Proceeds from issue of units | | 4,573,927 | 4,053,906 |
| Payment of redemptions | | (1,222,855) | (489,757) |
| Payment of distributions | | (413,483) | (442,469) |
| Net cash provided by financing activities | | 2,937,589 | 3,121,680 |
| Net increase in cash and cash equivalents | | 649,940 | (662,585) |
| Cash and cash equivalents at the beginning of the year | | 1,107,934 | 1,770,519 |
| Cash and cash equivalents at the end of the year | 11(a) | 1,757,874 | 1,107,934 |

1. Summary of Significant Accounting Policies

The principal accounting policies adopted in the preparation of the financial report of the Affluence Investment Fund (**the Fund**) are set out below. These policies have been consistently applied to all years presented unless otherwise stated. The financial report includes financial statements for the Fund as an individual entity.

(a) Basis of preparation

The financial report is a general purpose financial report which has been prepared in accordance with Australian Accounting Standards (including Australian Interpretations) adopted by the Australian Accounting Standards Board (AASB) and the *Corporations Act 2001*. The Affluence Investment Fund is a for-profit entity for the purpose of preparing financial statements. The Fund was constituted in 2014. The financial report is for the year ended 30 June 2020. The comparative financial information is for the year ended 30 June 2019.

(i) Compliance with IFRS

The financial report complies with International Financial Reporting Standards (IFRS) and interpretations adopted by the International Accounting Standards Board.

(ii) Historical cost convention

The financial report is prepared on the historical cost basis except that investments at fair value through profit or loss are measured at fair value. The methods used to measure fair values are discussed below.

(iii) Functional and presentation currency

The financial report is presented in Australian dollars, which is the Fund's functional currency.

(b) Investment income

Distributions and dividends

Distribution and dividend income are recognised on a receivable basis when the right to receive payment is established. For listed investments, this is usually the date the security value is quoted ex-distribution. For unlisted investments, distribution and dividend income are recognised on an entitlement basis.

Interest

Interest revenue is recognised as it accrues using the effective interest method.

(c) Income tax

Under current income tax legislation, the Fund is not liable to pay tax provided its taxable income, and taxable realised capital gains are distributed to unitholders. The liability for capital gains tax that may arise if the assets of the Fund were sold is not accounted for in this report.

(d) Cash and cash equivalents

Cash and cash equivalents include cash on hand, deposits held at call with financial institutions and other short-term highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

(e) Trade and other receivables

Trade and other receivables are recognised initially at fair value and subsequently measured at amortised cost, less provision for impaired receivables.

For details about the impairment of trade and other receivables refer to note 1(f).

(f) Financial Instruments

(i) Initial recognition and measurement

Financial assets and financial liabilities are recognised when the Fund becomes a party to the contractual provisions of the instrument. For financial assets, this is equivalent to the date that the Fund commits itself to either the purchase or sale of the asset (i.e. trade date accounting is adopted).

Financial instruments are initially measured at fair value adjusted for transaction costs, except where the instrument is classified as fair value through profit or loss, in which case transaction costs are immediately recognised as expenses in profit or loss.

(ii) Classification of financial assets

Financial assets recognised by the Fund are subsequently measured in their entirety at either amortised cost or fair value, subject to their classification and whether the Fund irrevocably designates the financial asset on initial recognition at fair value through other comprehensive income (FVTOCI) in accordance with the relevant criteria in AASB 9.

1. Summary of Significant Accounting Policies (continued)

Financial assets not irrevocably designated on initial recognition at FVTOCI are classified as subsequently measured at amortised cost, FVTOCI or fair value through profit or loss (FVTPL) based on both:

- The Fund's business model for managing the financial assets.
- The contractual cash flow characteristics of the financial asset.

(iii) Classification of financial liabilities

Financial liabilities classified as held-for-trading, contingent consideration payable by the Fund for the acquisition of a business, and financial liabilities designated at FVTPL, are subsequently measured at fair value. All other financial liabilities recognised by the Fund are subsequently measured at amortised cost.

(iv) Investments at fair value through profit or loss

Investments at fair value through profit or loss comprise those ordinary shares and options in listed entities that have been acquired by the Fund principally for sale in the near term. Held for trading investments are classified (and measured) at fair value through profit or loss.

Investments at fair value through profit or loss include ASX listed equity securities held for trading purposes.

Investments are recognised and derecognised on trade date where purchase or sale of an investment is under a contract whose terms require delivery of the investment within the timeframe established by the market concerned. Investments held at fair value through profit or loss are initially measured at fair value. Subsequent to initial recognition investments held at fair value through profit or loss are measured at fair value with changes in their fair value recognised in the statement of comprehensive income.

For listed investments, the fair value is determined by reference to the final closing price on the relevant market.

(v) Impairment of financial assets

The Fund recognises a loss allowance for expected credit losses on trade receivables that are measured at amortised cost and contract assets. The amount of expected credit losses is updated at each reporting date to reflect changes in credit risk since initial recognition of the respective financial instrument.

For trade receivables, the Fund applies the simplified approach permitted by AASB 9, which requires expected lifetime credit losses to be recognised from initial recognition of the receivables. The expected credit losses on these financial assets are estimated using a provision matrix based on the Fund's historical credit loss experience adjusted for factors that are specific to the debtors, general economic conditions and an assessment of both the current as well as the forecast direction of conditions at the reporting date, including time value of money where appropriate.

The Fund impairs a financial asset when there is information indicating that the debtor is in severe financial difficulty and there is no realistic prospect of recovery.

(g) Payables

Payables are recognised initially at fair value and subsequently measured at amortised cost. These amounts generally represent liabilities for goods and services provided to the Fund prior to the end of the year which are unpaid. The amounts are usually unsecured and paid within 30-60 days of recognition.

(h) Contributed equity

A financial instrument that includes a contractual obligation for the Fund to deliver to each instrument holder their pro rata share of the Fund's net assets on liquidation is classified as an equity instrument (contributed equity) when it has all the following features:

- The instrument entitles each instrument holder to a pro rata share of the Fund's net assets in the event of the Fund's liquidation. The Fund's net assets are those assets that remain after deducting all other claims on the entity's assets. A pro rata share is determined by dividing the net assets of the Fund at the end of its term into units of equal amount and multiplying that amount by the number of units held by the instrument holder.
- The instrument is subordinate to all other classes of financial instruments of the Fund. For this to be the case,
 the instrument must give the instrument holder no priority over other claims to the assets of the Fund on
 liquidation and must not need to be converted into another instrument to be in a class of instruments that is
 subordinate to all other classes of instruments.
- All instruments in the class of instruments must have an identical contractual obligation for the entity to deliver a
 pro rata share of its net assets on liquidation.

1. Summary of Significant Accounting Policies (continued)

(i) Goods and Services Tax

Revenues, expenses and assets are recognised net of the amount of goods and services tax (GST), except:

- Where the amount of GST incurred is not recoverable from the taxation authority, it is recognised as part of the
 cost of acquisition of an asset or as part of an item of expense.
- Trade and other receivables and payables which are recognised inclusive of GST.

The net amount of GST recoverable from, or payable to, the tax authority is included as part of receivables or payables.

(j) New accounting standards and interpretations

(i) New and amended standards

The Fund has applied all the new and revised Australia Accounting standards that apply to annual reporting periods beginning on or after 1 July 2019, including AASB 16 Leases (AASB 16).

| Standard/Interpretation | Application date of the standard | Application date for the Fund |
|-------------------------|----------------------------------|-------------------------------|
| AASB 16: Leases | 1 Jan 2019 | 1 Jul 2019 |

AASB 16: Leases

The Fund has not entered into or has any pre-existing material lease arrangements for a period greater than one year from year end. As a result, adoption of the new accounting standard has had no impact on the Fund and comparative results have not been restated.

(ii) New standards and interpretations not yet adopted

The AASB has issued a number of new and amended Accounting Standards and Interpretations that have mandatory application dates for future reporting periods, some of which are relevant to the Fund. The Fund has decided not to early adopt any of these new and amended pronouncements.

Relevant accounting standards and interpretations that have been issued or amended but are not yet effective and have not been adopted for the year are as follows:

| Standard/Interpretation | Application date of the standard | • | |
|---|-------------------------------------|---|--|
| AASB 2019-5: Amendments to Australian Accounting Standards – Disclosure of the Effect of New IFRS Standards Not Yet Issued in Australia | 1 Jan 2020 | 1 Jul 2020 | |

The Directors' assessment of the new and amended pronouncements that are relevant to the Fund but applicable in future reporting periods is set out below.

AASB 2019-5 Amendments to Australian Accounting Standards – Disclosure of the Effect of New IFRS Standards Not Yet Issued in Australia

AASB 2019-5 makes amendments to AASB 1054: Australian Additional Disclosures by adding a disclosure requirement for an entity intending to comply with IFRS Standards to disclose the information required by paragraph 30 of AASB 108 (regarding disclosing the effect of new standards not yet issued) to IFRS Standards that have not yet been issued by the Australian Accounting Standards Board.

AASB 2019-5 mandatorily applies to annual reporting periods commencing on or after 1 January 2020 and will be first applied by the company in the financial year commencing 1 July 2020.

2. Critical Accounting Estimates and Judgements

The preparation of financial statements requires the Directors to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical or professional experience and other factors such as expectations about future events. Revisions to accounting estimates are recognised in the period in which the estimate is revised and in any future periods affected.

As at 30 June 2020 and 30 June 2019 the only assets carried at fair value are investments at fair value through profit or loss. Detailed information about the fair value measurement of these financial instruments is contained in note 10 (d).

3. Distributions

The Fund paid distributions of 7.75 cents per unit (2019: 5.52 cents per unit).

| Distributions paid / payable | 1,379,896 | 762,804 |
|------------------------------|------------|------------|
| | 2020 \$ | 2019 \$ |

Distributions payable at balance date of \$504,628 (2019: \$68,126) relate to June, and were paid in July.

4. Remuneration of Auditor

During the year, the following fees were paid or payable for services provided by the auditor of the Fund.

Audit services

| P | if | c | h | e | r | Pa | rf | n | e | r.s |
|---|----|---|---|---|---|----|----|---|---|-----|
| | | | | | | | | | | |

| Audit and review of the financial report | 12,000 | 10,400 |
|--|--------|--------|
| Audit of the compliance plan | 8,000 | 12,000 |
| | 20,000 | 22,400 |

Remuneration was paid/payable by the Responsible Entity. There were no fees paid to the auditor for other services.

5. Receivables

| Receivables | 665,632 | 349,574 |
|--------------------------|---------|---------|
| Other receivables | 16,625 | 6,002 |
| Distributions receivable | 649,007 | 343,572 |

Past due but not impaired receivables

At balance date, no trade and other receivables were past due but not impaired.

Impaired Receivables

At balance date, no receivables have been determined to be impaired.

6. Investments at Fair Value Through Profit or Loss

| Listed securities at fair value | 2,301,497 | 2,259,552 |
|--|------------|------------|
| Unlisted securities at fair value | 14,649,903 | 12,326,339 |
| Unlisted equity securities awaiting issue | 200,000 | 150,000 |
| Investments at fair value through profit or loss | 17,151,400 | 14,735,891 |

Fair value measurement

For details about the fair value measurement of the Fund's financial instruments refer to note 10(d).

| 7. | Payables | | |
|----|----------------------|---------|---------|
| | | 2020 | 2019 |
| | | \$ | \$ |
| | Units not yet issued | 305,000 | 545,770 |
| | Unsettled trades | - | - |
| _ | Other payables | 16,109 | 14,370 |
| | Payables | 321,109 | 560,140 |

8. Contributed equity

| | 2020 | | 2 | 2019 | |
|--|-------------|-------------|------------|------------|--|
| | Number | Value | Number | Value | |
| | # | \$ | # | \$ | |
| Contributed equity | 18,759,411 | 20,083,052 | 14,810,015 | 15,919,879 | |
| Movement in contributed equity during the-year | | | | | |
| Balance at the beginning of the year | 14,810,015 | 15,919,879 | 11,069,991 | 11,898,655 | |
| Units issued: | | | | | |
| For cash | 4,559,883 | 4,814,697 | 3,744,902 | 4,018,873 | |
| Reinvestment of distributions | 504,130 | 529,911 | 444,537 | 472,760 | |
| For services (performance fees) | 38,416 | 41,421 | 17,629 | 19,349 | |
| Units redeemed | (1,153,033) | (1,222,856) | (467,044) | (489,758) | |
| Balance at the end of the year | 18,759,411 | 20,083,052 | 14,810,015 | 15,919,879 | |

Units in the Fund entitle the holder to participate in distributions and proceeds on the winding up of the Fund in proportion to the number of and amounts paid on the units held.

On a show of hands, each unitholder present at a meeting in person or by proxy is entitled to one vote. On a poll, each unitholder has one vote for each dollar of the value of the total units they have in the Fund.

Units in the Fund are issued at a unit price determined monthly in accordance with the Fund constitution and the Responsible Entity's Unit Pricing Policy.

9. Capital Risk Management

The Fund's capital management strategy seeks to maximise unitholder value through optimising the level and use of capital resources and the mix of debt and equity funding.

The Fund's capital management objectives are to:

- Ensure the Fund complies with capital and distribution requirements of its constitution.
- Ensure sufficient capital resources to support the Fund's operational requirements.
- Continue to support the Fund's creditworthiness.
- Safeguard the Fund's ability to continue as a going concern.

The Responsible Entity of the Fund monitors the adequacy of the Fund's capital requirements as part of its overall strategic plan. The Fund's capital structure is regularly reviewed to ensure distributions to members are made within the stated distribution policy.

The Responsible Entity can alter the Fund's capital mix by:

- Adjusting the amount of distributions paid to unitholders.
- Activating/deactivating the distribution reinvestment plan.
- Selling assets to reduce equity on issue.

10. Financial Risk Management

The Fund's activities expose it to a variety of financial risks, credit risk, liquidity risk and market risk (interest rate risk and price risk). The Fund's overall risk management program focuses on managing these risks and seeks to minimise potential adverse effects on the financial performance of the Fund.

The Responsible Entity's management of treasury activities is governed by policies approved by the Directors of the Responsible Entity who monitor the operating compliance and performance as required. The Board provides principles for overall risk management, as well as policies covering specific areas, such as identifying risk exposure, analysing and deciding upon strategies, performance measurement, the segregation of duties and other controls around the treasury and cash management functions.

The Fund holds the following financial instruments:

| Ü | 2020 \$ | 2019 \$ |
|---|------------|------------|
| Financial Assets | | |
| Cash and cash equivalents (1) | 1,757,874 | 1,107,934 |
| Trade and other receivables (1) | 649,256 | 344,393 |
| Investments at fair value through profit and loss (2) | 17,151,400 | 14,735,891 |
| Total financial assets | 19,558,530 | 16,188,218 |
| Financial Liabilities | | |
| Trade and other payables (1) | 317,754 | 556,585 |
| Distributions payable (1) | 504,628 | 68,126 |
| Total financial liabilities | 822,382 | 624,711 |

- (1) At amortised costs; and
- (2) At fair value through profit or loss

(a) Credit risk

Credit risk is the risk that a counterparty will default on its contractual obligations under a financial instrument and result in a financial loss to the Fund. The Fund has exposure to credit risk on all financial assets included in its statement of financial position.

The Fund manages this risk by monitoring the credit quality of all financial assets to identify any potential adverse changes in credit quality and regularly monitoring receivables on an ongoing basis.

The maximum exposure to credit risk as at balance date is the carrying amounts of financial assets recognised in the statement of financial position of the Fund. The Fund holds no significant collateral as security. There are no significant financial assets that have had renegotiated terms that would otherwise have been past due or impaired.

(b) Liquidity risk

Prudent liquidity risk management implies maintaining sufficient cash reserves and finance facilities to meet the ongoing operational requirements of the business. It is the Responsible Entity's policy to maintain sufficient funds in cash and cash equivalents to meet expected near term operational requirements. The Responsible Entity monitors the Fund's cash requirements and raises funds as and when appropriate to meet planned requirements. The Responsible Entity prepares and monitors rolling forecasts of liquidity requirements based on expected cash flow.

At 30 June 2020 and 30 June 2019 all financial liabilities were due within one year.

(c) Market risk

(i) Interest rate risk

The Fund does not carry any interest bearing liabilities and is therefore not exposed to any material interest rate risk.

(ii) Price risk – listed equity securities

The Fund is exposed to equity price risk in relation to its investments in listed securities. The investments are recognised as financial assets at fair value through profit or loss in the statement of financial position. The price of listed securities is dependent on equity market movements. While the Fund cannot mitigate the risk of general market movements in equity security prices, it reduces risk by careful management of the overall equities allocation within the investment portfolio, with the aim of maximising diversification and in so doing minimising volatility.

10. Financial Risk Management (continued)

(c) Market risk (continued)

(iii) Sensitivity analysis – equity securities price risk

The table below details the Fund's sensitivity to movements in the fair value of the Fund's investments at fair value through profit or loss:

| 7 | Profit/(loss) | | Equity | |
|---|---------------|----------|----------|----------|
| | 2020 | 2019 | 2020 | 2019 |
| | \$ | \$ | \$ | \$ |
| Equity value of listed security portfolio increases by 1% | 23,015 | 22,596 | 23,015 | 22,596 |
| Equity value of listed security portfolio decreases by 1% | (23,015) | (22,596) | (23,015) | (22,596) |

(iv) Price risk - unlisted financial assets

The Fund is exposed to equity price risk in relation to its investments in unlisted funds. These are classified as investments at fair value through profit or loss. The investments are recognised as financial assets at fair value through profit or loss in the statement of financial position.

The price of unlisted funds is dependent on movements in the value of the underlying investments held by each fund. While the Fund cannot mitigate the risk of general market movements in asset prices, it seeks to reduce risk by careful management of the overall investment portfolio, with the aim of maximising diversification and in so doing minimising volatility.

Allocations across both listed and unlisted investments, multiple asset classes, many differentiated strategies, and an allocation to cash assist in reducing risk.

(v) Sensitivity analysis – unlisted investments price risk

The table below details the Fund's sensitivity to movements in the fair value of the Fund's unlisted investments at fair value through profit or loss:

| . | Profit/(loss) | | Equity | |
|---|------------------|-----------|-----------|-----------|
| | 2020 2019 | 2020 | 2019 | |
| | \$ | \$ | \$ | \$ |
| Net asset value of unlisted funds increases by 1% | 146,499 | 123,263 | 146,499 | 123,263 |
| Net asset value of unlisted funds decreases by 1% | (146,499) | (123,263) | (146,499) | (123,263) |

(d) Fair value measurement of financial instruments

(i) Fair value hierarchy

Fair value that is determined by reference to actively trading markets is considered a level 1 fair value measurement.

The fair value of financial instruments that are not traded in an active market is determined using valuation techniques. These valuation techniques maximise the use of observable market data where it is available and rely as little as possible on entity specific estimates. If all significant inputs required to fair value an instrument are observable, the instrument is included in Level 2.

(ii) Fair value of investments at fair value through profit or loss

The Fund holds financial instruments measured at fair value which are investments in both ASX listed securities and unlisted trusts.

The fair value measurement for ASX listed securities is considered a level 1 fair value measurement under AASB 7 Financial Instruments: Disclosures as it is based on quoted prices (unadjusted) in active markets for identical assets or liabilities.

A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service, or regulatory agency, and those prices represent actual and regularly occurring market transactions on an arm's length basis.

The fair value measurement for unlisted trust investments are considered level 2 fair value measurements. These investments comprise unlisted equity securities of various managed investment trusts which invest in various asset classes and utilise different investment strategies. The Fund uses the disclosed unit prices of these trusts to determine the fair value of the equity securities investments as these unit prices are predominantly dependent on the fair value of the underlying investments they hold.

The Fund held no other financial instruments at fair value in the current or prior year, and there were no transfers between levels of the fair value hierarchy during the financial year.

529,911

529,911

472,760

472,760

11. Cash Flow Information

(a) Reconciliation of cash

(b)

Cash at the end of the financial year, as shown in the statement of cash flows is reconciled to the related items in the statement of financial position as follows:

| statement of financial position as follows: | 2020 \$ | 2019 \$ |
|---|------------|------------|
| Cash on hand | 1,757,874 | 1,107,934 |
| Reconciliation of Profit to Net Cash Provided by Operating Activities | 2020 \$ | 2019 \$ |
| Profit attributable to unitholders | 400,759 | 243,599 |
| Net change in fair value of investments | 520,070 | 301,791 |
| Distribution income reinvested | (253,429) | (207,653) |
| Performance fees settled through the issue of units | 41,420 | 19,349 |
| Changes in operating assets and liabilities: | | |
| Decrease/(Increase) in trade and other receivables | (316,058) | (31,098) |
| Increase/(Decrease) in payables | 1,739 | (10,434) |
| Net cash provided by operating activities | 394,501 | 315,554 |

12. Related Parties

Related parties are persons or entities that are related to the Fund as defined by AASB 124 Related Party Disclosures. These include directors and other key management personnel of the Responsible Entity and their close family members and any entities they control. They also include any associated entities of the Responsible Entity, such as entities that are also controlled by the Responsible Entity.

This note provides information about transactions with related parties during the year. All the Fund's transactions with related parties are on normal commercial terms and conditions and at market rates.

(a) Key management personnel

The following persons were Directors and other key management personnel ("KMP") of the Responsible Entity from 1 July 2019 to 30 June 2020, unless otherwise stated:

Affluence Funds Management Limited

Units issued on reinvestment of distributions

Non-executive Directors

Karen Prentis Director
Geoff Cannings Director

Executive Director

Daryl Wilson CEO/Portfolio Manager

There were no key management personnel employed by the Fund at any time during the year.

(b) Remuneration

Key management personnel are paid by the Responsible Entity of the Fund. Payments made from the Fund to the Responsible Entity do not include any amounts directly attributable to the compensation of key management personnel.

12. Related Parties (continued)

(c) Unit holdings and loans

Entities associated with Daryl Wilson held 584,416 units (2019: 533,848 units) in the Fund at balance date and received distributions of \$43,314 (2019: \$29,449) during the year.

An entity associated with Geoff Cannings held 27,955 units (2019: 26,274 units) in the Fund at balance date and received distributions of \$2,124 (2019: \$1,415).

No other KMPs held any units in the Fund at balance date or during the year.

The Directors and other KMP of the Responsible Entity, including their personally related parties, had no loans payable to/receivable from the Fund during the year.

The Fund held 3,251,927 units (2019: 2,191,607) in the Affluence LIC Fund (**ALF**) at balance date and received distributions of \$347,839 (2019: \$138,715). ALF is a managed investment scheme for which AFM acts as responsible entity and investment manager. Fees charged in respect of the investment in ALF are rebated in full to the Fund.

(d) Transactions with Responsible Entity and associates

| | 2020 \$ | 2019 \$ |
|------------------|------------|------------|
| Performance fees | 164,280 | 39,790 |

At balance date, an amount of \$nil (2019: \$6,996), owing to the Responsible Entity, is included in payables in the statement of financial position.

13. Commitments/Contingent liabilities

The Directors of the Responsible Entity are not aware of any material commitments or contingent liabilities.

14. Events occurring after the reporting period

Since balance date, the Fund has issued an additional 697,235 units at an average price of \$1.01 per unit and redeemed 129,119 units at an average price of \$1.02 per unit.

The activities of the Fund are likely to continue to be affected by COVID-19 worldwide pandemic. A level of uncertainty exists about the severity of the financial impact. The government responses, in terms of regulatory restrictions, may impact operations in the near future. Government responses to date in terms of financial incentives and support have been publicly disclosed and continue to be developed.

Other than as noted above, since 30 June 2020 there have been no other matters or circumstances not otherwise dealt with in the financial statements that have significantly affected or may significantly affect:

- The Fund's operations in future financial years; or
- · The results of those operations in future financial years; or
- · The Fund's state of affairs in future financial years.

In the opinion of the Directors of the Responsible Entity, Affluence Funds Management Limited:

- (a) The attached financial statements and notes are in accordance with the Corporations Act 2001, including:
 - (i) Complying with Australian Accounting Standards and the Corporations Regulations 2001; and
 - (ii) Giving a true and fair view of the Fund's financial position as at 30 June 2020 and of its performance, as represented by the results of its operations, changes in equity and its cash flows, for the financial year ended on that date; and
- (b) The financial report also complies with International Financial Reporting Standards as disclosed in note 1(a); and
- (c) There are reasonable grounds to believe the Fund will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Directors of Affluence Funds Management Limited.

Daryl Wilson Director

28 September 2020.



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Independent Auditor's Report To the Members of Affluence Investment Fund

Report on the Audit of the Financial Report

Opinion

We have audited the financial report of Affluence Investment Fund ("the Fund"), which comprises the statement of financial position as at 30 June 2020, the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies, and the directors' declaration.

In our opinion, the accompanying financial report of Affluence Investment Fund, is in accordance with the Corporations Act 2001, including:

- (a) giving a true and fair view of the Fund's financial position as at 30 June 2020 and of its financial performance for the year then ended; and
- (b) complying with Australian Accounting Standards and the Corporations Regulations 2001.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Fund in accordance with the auditor independence requirements of the Corporations Act 2001 and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants "the Code" that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We confirm that the independence declaration required by the Corporations Act 2001, which has been given to the directors of the Fund, would be in the same terms if given to the directors as at the time of this auditor's report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.



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Other Information

The directors are responsible for the other information. The other information comprises the information included in the Fund's directors report for the year ended 30 June 2020, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

Responsibilities of the Directors for the Financial Report

The directors of the Fund are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the directors are responsible for assessing the Fund's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the directors either intend to liquidate the Fund or to cease operations, or have no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with the Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud
 or error, design and perform audit procedures responsive to those risks, and obtain audit evidence
 that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a
 material misstatement resulting from fraud is higher than for one resulting from error, as fraud may
 involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal
 control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
 that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
 effectiveness of the Fund's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the directors.



- Conclude on the appropriateness of the directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Fund to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

Partner

Brisbane, Queensland 28 September 2020