



# Affluence Investment Fund

## Fund Report - July 2020



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## Fund Commentary

The Affluence Investment Fund had a strong month and increased 2.2%, outperforming the ASX200 Index which increased 0.5%. Since commencing over five years ago in December 2014, the Fund has returned 7.0% per annum, including 6.7% per annum monthly distributions to investors. This is above our benchmark of 6.5% per annum (inflation plus 5% per annum). In addition, the Fund has outperformed the ASX 200 Index over 1, 2, 5 years and since inception, and these returns have been delivered with significantly lower volatility than the Index.

At an asset class level, all categories performed well except for our property allocation. Large retail REITS remain firmly out of favour. However, we believe them to be extraordinarily cheap and added to our holdings recently. Our largest positive contributors included the Baker Steel Gold Fund (up 20%), the Terra Capital Natural Resources Fund (up 19%), the Northcape Capital Global Emerging Markets Fund (up 11%) and the Wentworth Williamson Fund (up 6%).

We made final redemptions from two funds in July, an unlisted property fund and a long short Australian equity manager. We have made a number of portfolio changes over the past 3 months, for a number of different reasons. There were a couple of holdings redeemed where we believed they had done their job for the portfolio and it was time to move on to the next opportunity. Two were redeemed after they performed significantly worse than we expected in February and March. Finally, our direct debt and property funds were redeemed because after the recent correction we believed there was

superior value in their listed cousins. For example, listed REITs currently provide the same underlying exposure as direct property funds, in many cases to superior assets, at a significant discount to NTA. We have also added a couple of new managers to the portfolio, and we are excited about their potential.

The world has never been in this position before. No one knows who will win the tug of war between the negative effects of the coronavirus spreading (and the actions to try and stop it), against the positive effects of central banks and governments flooding markets and economies with cash. What we do know is that overall debt levels will be a lot higher in the future than they are today, and interest rates are likely to remain very low. We continue to balance the Fund portfolio between being able to deliver acceptable returns but still be able to preserve capital reasonably well if global economic conditions significantly worsen.

At month end, 57% of the portfolio was invested in unlisted funds, 19% in the Affluence LIC Fund, 13% in listed investments and 11% in cash. If you would like to know more about the investment portfolio, including our top holdings and weightings, visit the Affluence Investment Fund page at <https://affluencefunds.com.au/aif/> or the Members area of our website. You must be registered as an Affluence Member to view the portfolio.

If you would like to invest with us and get access to a diverse range of Australia's fund managers, including over 25 unlisted funds as well as more than 20 LIC's and other listed entities,

visit the fund page on our website.

There, you can get information on the Fund, apply online or download the application pack. If you'd like to add to your existing investment in the Fund, you can either complete the one-page form available on our website or use the online facility.

The cut-off for applications this month is 25th August. Units will be issued effective 1st September.

## Fund Performance

To 31 July 2020	1 Month	1 Year	3 Years	5 Years	Inception	Volatility
Distributions	0.4%	7.4%	6.4%	6.1%	6.7%	
Change in Unit Price (Capital Growth)	1.8%	(5.1%)	(1.6%)	0.7%	0.3%	
<b>Affluence Investment Fund Total Return</b>	<b>2.2%</b>	<b>2.3%</b>	<b>4.8%</b>	<b>6.8%</b>	<b>7.0%</b>	<b>5.8%</b>
Benchmark - Inflation + 5%	0.5%	4.7%	6.2%	6.4%	6.5%	
<b>Performance against Benchmark</b>	<b>1.7%</b>	<b>(2.4%)</b>	<b>(1.4%)</b>	<b>0.4%</b>	<b>0.5%</b>	

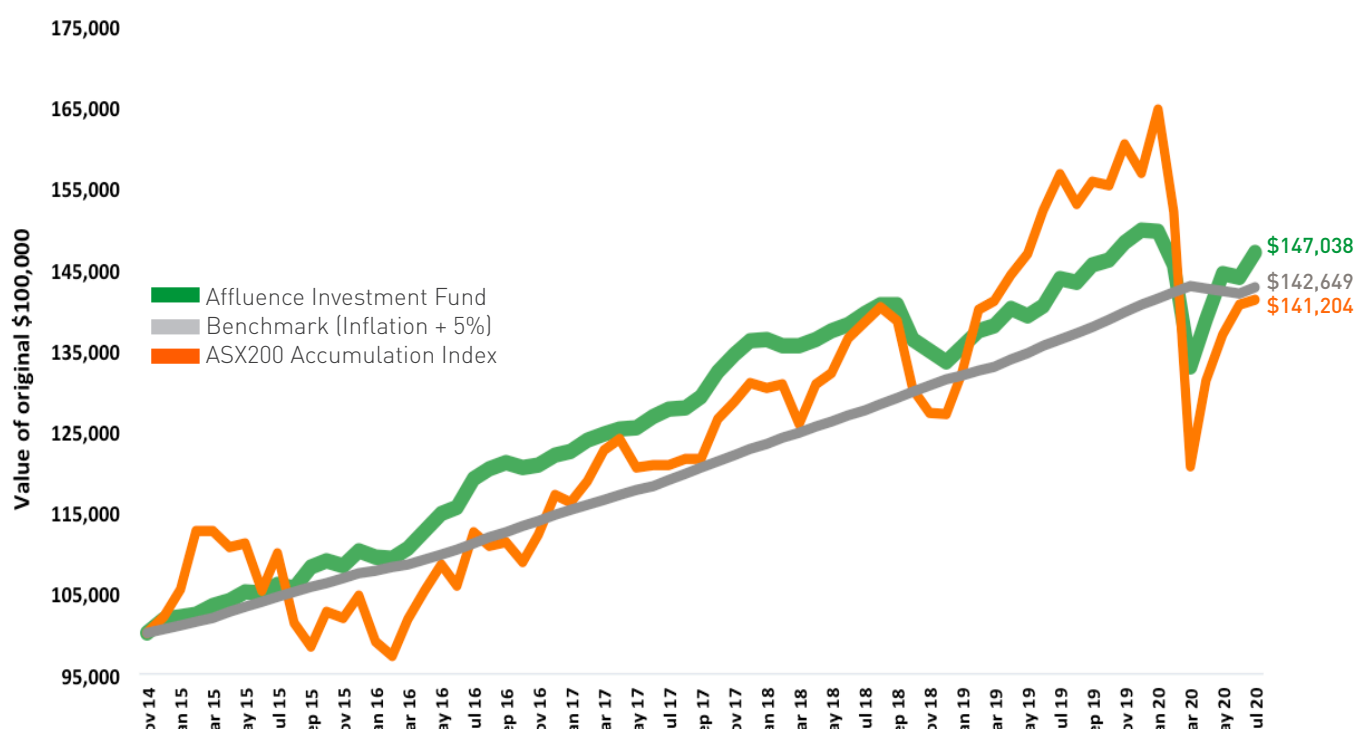
Total returns are net of fees and costs (excluding buy-sell spread) using the mid prices and assume the reinvestment of distributions. Returns for periods of more than 1 year are annualised. Past performance is not indicative of future performance. Inception date is 28 November 2014. The Fund aims to pay distributions of approximately 5% pa paid monthly. Distributions are not guaranteed and may be paid above or below this amount.

## Fund Monthly Return History

	J	F	M	A	M	J	J	A	S	O	N	D	Year
2014												1.7%	N/A
2015	0.3%	0.4%	1.1%	0.6%	0.9%	-0.1%	1.0%	-0.5%	2.5%	0.7%	-0.6%	1.7%	8.4%
2016	-0.7%	-0.2%	1.2%	1.9%	1.9%	0.7%	3.0%	1.1%	0.6%	-0.4%	0.2%	1.1%	10.7%
2017	0.3%	1.2%	0.6%	0.5%	0.1%	1.1%	0.7%	0.1%	1.1%	2.5%	1.6%	1.3%	11.6%
2018	0.1%	-0.6%	0.0%	0.5%	0.8%	0.5%	0.9%	0.8%	0.1%	-3.1%	-1.0%	-1.0%	-2.0%
2019	1.4%	1.6%	0.4%	1.5%	-0.6%	0.8%	2.4%	-0.3%	1.4%	0.5%	1.4%	1.1%	12.3%
2020	-0.2%	-2.7%	-8.7%	4.4%	4.1%	-0.4%	2.2%						

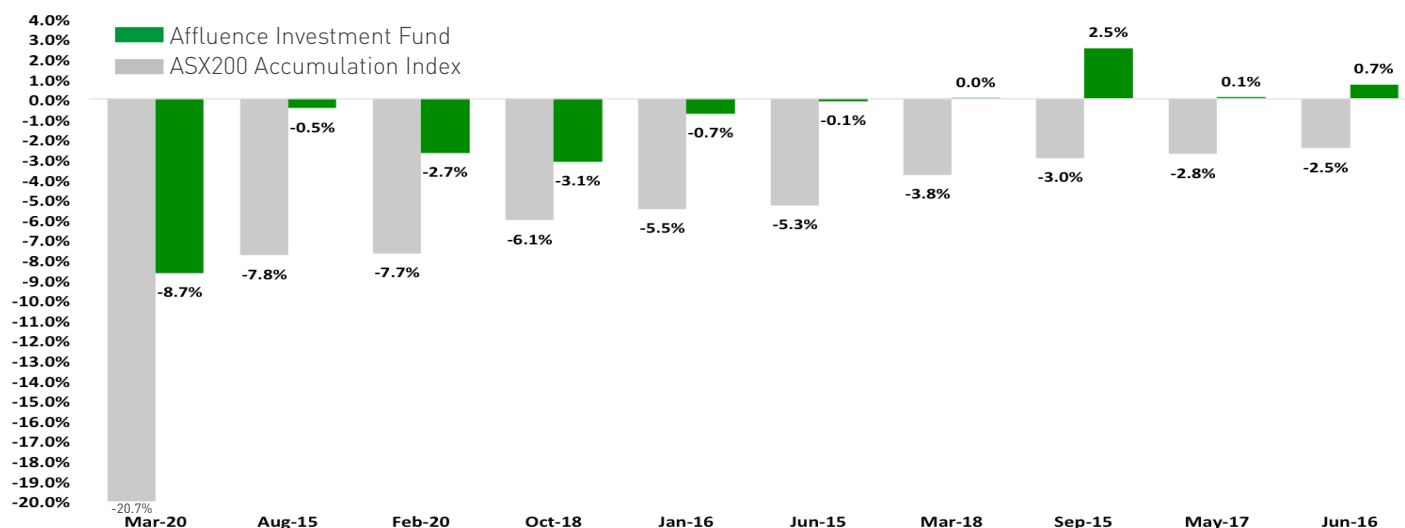
■ Strongest Month   
 ■ Positive Month   
 ■ Stable Month   
 ■ Negative Month   
 ■ Weakest Month

## Return on \$100,000 Investment



## Fund Performance vs ASX 200 - Worst Months

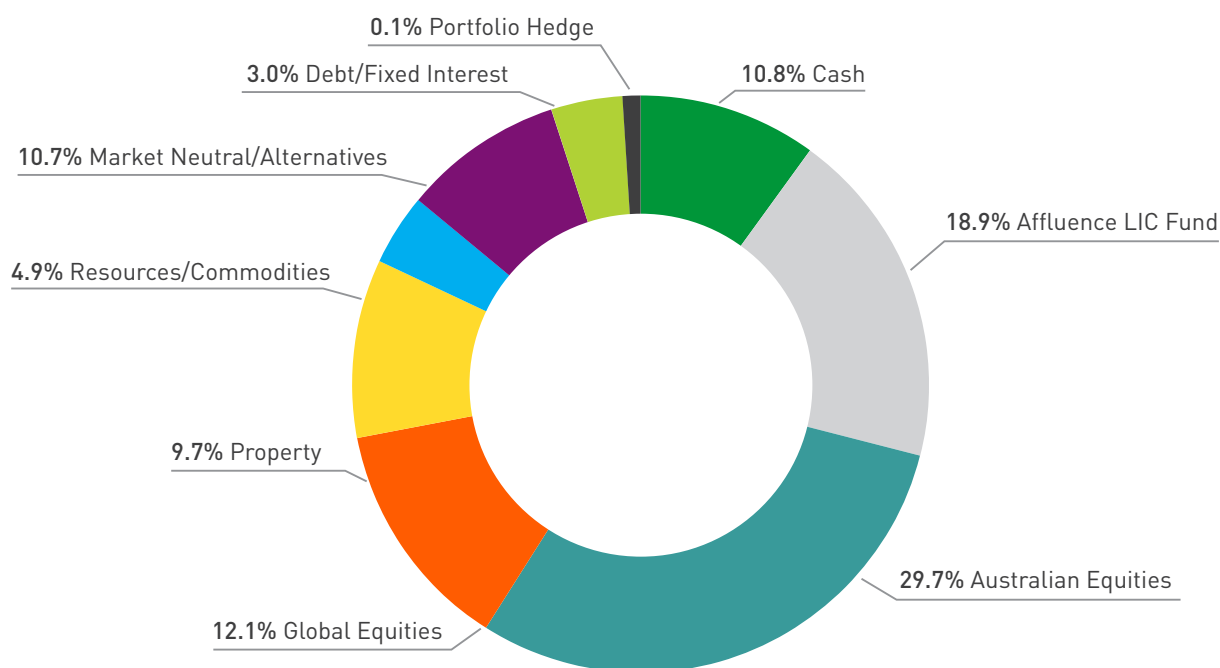
The below shows the 10 largest monthly falls in the ASX200 Accumulation Index since the Fund commenced, and the performance of the Affluence Investment Fund for that month. The Fund has outperformed the Index in all 10 of the worst months, and delivered positive returns in 4 of them.



## Asset Allocation Summary

Asset Class	Number of Funds/ Investments	Current	Normal Range
Affluence LIC Fund	25 LICs	18.9%	10-20%
Australian Equities	15	29.7%	20-50%
Global Equities	6	12.1%	5-30%
Property	8	9.7%	5-30%
Resources/Commodities	3	4.9%	0-10%
Market Neutral/Alternatives	6	10.7%	5-20%
Debt/Fixed Interest	4	3.0%	2.5-20%
Other	N/A	0.0%	0-35%
Portfolio Hedge	N/A	0.1%	
Cash	N/A	10.8%	5-20%
<b>Total</b>		<b>100.0%</b>	

## Portfolio Summary



1. The Funds are categorised based on their dominant underlying asset class/strategy (e.g. some Australian equity funds may include some global holdings).
2. Australian Equities and Global Equities comprise both long only and long/short strategies.
3. Normal Range refers to the expected lower and upper range for each asset class during normal market conditions. We may vary these ranges at any time.
4. More detailed information on the Affluence LIC Fund, including asset allocation, can be found in the fund report available on the Affluence website.

## Ten Largest Investments

Affluence LIC Fund	Wentworth Williamson Fund
Phoenix Opportunities Fund	L1 UK Residential Property Fund III
CI Brunswick Fund	Australian Leaders Fund
Bronte Capital Amalthea Fund	QVG Opportunities Fund
Packer & Co Investigator Trust	EGP Concentrated Value Fund



## What Makes This Fund Different

Traditional Fund Managers	vs.	Affluence - Invest Differently
<b>Follow The Herd:</b> Traditional managers are too scared to fail, so they don't succeed. Most don't outperform the index.		<b>Actively Pursue Out-performance:</b> From our fee structure alignment to our investment methodology, our strategy targets positive returns and low volatility.
<b>Restricted Product Selection:</b> Commonly places clients into their own managed funds or choose from a restricted list of 'approved' funds.		<b>Best Of Breed:</b> We will seek the best fund managers, and combine them in a way which cushions against market corrections.
<b>Traditional Asset Classes:</b> Manage large amounts in traditional asset classes (e.g. ASX200 equities), which minimises chances of excess performance.		<b>Unique Strategies:</b> We prefer managers who operate in specialised markets with less funds under management and a competitive advantage.
<b>High, Fixed Fees:</b> Take fees regardless of performance.		<b>No Fixed Fees:</b> Our fees are 100% performance based.

## Key Statistics

Investment Class	Diversified
Minimum Investment	\$20,000
Suggested Timeframe	At least 3 years
Benchmark Returns	Inflation + 5%
Fund Value	\$19.6m
Entry Price	\$1.0201
Exit Price	\$1.0150
Annual Distributions	5.52 cpu
Distribution Yield	5.4% p.a.
Distribution Frequency	Monthly
Applications	Monthly
Withdrawals	Monthly
Management Fees	Nil
Performance Fee	12.5% of positive performance
Buy/Sell Spread	0.25%/0.25%

## Investment Strategy

We believe that exposure to quality investments across multiple asset classes, managers, geographies and strategies should be an essential part of any well diversified portfolio.

The Fund provides access to a diversified investment portfolio of the best fund managers as selected by Affluence. We aim to provide a distribution yield of approximately 5% pa paid monthly and a total annualised return of at least inflation plus 5% over rolling 3 year periods. We aim to deliver these returns with less volatility than the stock market.

## Contact Us

If you have any questions, please do not hesitate to contact us:

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## Meet The Portfolio Managers



### Daryl Wilson

CEO/Portfolio Manager

Years in the Industry: 20

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### Greg Lander

Portfolio Manager

Years in the Industry: 12

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## Platform Availability:

HUB24 (IDPS)	Netwealth (IDPS)	Powerwrap	Mason Stevens	One Answer (NZ Advisers)
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