

Affluence Investment Fund

Fund Report & Overview - November 2023

invest@affluencefunds.com.au

affluencefunds.com.au

1300 233 583

Level 22, 127 Creek Street, Brisbane QLD 4000

Fund Features

| | |
|---|-------------------------------------|
| ✓ | Access to 20+ Underlying Managers |
| ✓ | Monthly Distributions* |
| ✓ | Exceptionally Diversified Portfolio |

Performance Since Inception (November 2014)*

| | |
|--------------------------|--------------------------|
| Total Returns | Distributions |
| 7.6% per annum | 6.4% per annum |

Key Statistics

| | |
|------------------------|--------------------------------|
| Investment Class | Multi-Asset |
| Minimum Investment | \$20,000 |
| Suggested Timeframe | At least 3 years |
| Target Returns | Inflation + 5% |
| Fund Size | \$47.2m |
| Annual Distributions | 6.12 cpu* |
| Distribution Yield | 5.5% p.a.* |
| Distribution Frequency | Monthly* |
| Applications | Monthly |
| Withdrawals | Monthly |
| Management Fees | Nil* |
| Performance Fee | 12.5% of positive performance* |
| Entry/Exit Price | \$1.1102 / \$1.11046 |
| Buy/Sell Spread | 0.25% / 0.25% |



Investment Objective

The Fund targets a minimum annualised return of inflation plus 5% over rolling three year periods and a minimum distribution of 5% per annum.

Investment Strategy

The Fund holds a diversified portfolio and can invest across all asset classes. The portfolio includes over 20 different underlying managers and other investments selected by Affluence. The strategy seeks a balance between maximising returns, delivering regular income and lowering volatility.

Why Use The Fund?

Portfolio Use

The Fund is designed to be used as a **Core** or **Satellite** Component of an investment portfolio for those investors seeking **Capital Growth and Income Distributions** with a **Medium** or longer investment timeframe, at least a **Medium** risk/return profile and needing access to capital **Monthly** or less often.

Access to Differentiated Strategies

The Fund provides access to a wide range of different investment strategies, through boutique investment managers.

Access to Closed and Wholesale Funds

A significant number of funds in the portfolio are only available to wholesale investors, or closed to new investors.

Key Risks

As with all investments, the Fund is subject to risks. Key risks include concentration risk, economic and market risk, legal and regulatory risk, manager and key person risk, liquidity risk, leverage risk and currency risk. We aim, where possible, to actively manage risks. However, some risks are outside our control.

Platform Availability

| | | |
|---------------|--------------------------|-----------|
| HUB24 | Netwealth | Powerwrap |
| Mason Stevens | One Answer (NZ Advisers) | |

* See notes on the last page for additional information. Distributions are not guaranteed. Past performance is not indicative of future performance.

Fund Performance*

| To 30 November 2023 | 3 Months | 1 Year | 3 Years | 5 Years | 7 Years | Inception |
|---|-------------|-------------|-------------|-------------|-------------|-------------|
| Distributions | 1.4% | 5.4% | 5.8% | 6.2% | 6.3% | 6.4% |
| Change in Unit Price (Capital Growth) | -1.3% | -1.6% | 0.3% | 1.2% | 0.6% | 1.2% |
| Affluence Investment Fund Total Return | 0.1% | 3.8% | 6.1% | 7.4% | 6.9% | 7.6% |
| Vanguard Balanced Index Fund | -0.6% | 3.5% | 1.4% | 4.7% | 4.9% | 5.1% |
| Vanguard Growth Index Fund | -0.8% | 4.9% | 3.9% | 6.6% | 6.7% | 6.7% |
| Benchmark - Inflation + 5% | 2.5% | 10.3% | 10.7% | 9.0% | 8.4% | 8.0% |

Fund Monthly Return History*

| | J | F | M | A | M | J | J | A | S | O | N | D | Year |
|------|-------|-------|-------|------|-------|-------|------|-------|-------|-------|-------|-------|-------|
| 2014 | | | | | | | | | | | | 1.7% | N/A |
| 2015 | 0.3% | 0.4% | 1.1% | 0.6% | 0.9% | -0.1% | 1.0% | -0.5% | 2.5% | 0.7% | -0.6% | 1.7% | 8.4% |
| 2016 | -0.7% | -0.2% | 1.2% | 1.9% | 1.9% | 0.7% | 3.0% | 1.1% | 0.6% | -0.4% | 0.2% | 1.1% | 10.7% |
| 2017 | 0.3% | 1.2% | 0.6% | 0.5% | 0.1% | 1.1% | 0.7% | 0.1% | 1.1% | 2.5% | 1.6% | 1.3% | 11.6% |
| 2018 | 0.1% | -0.6% | 0.0% | 0.5% | 0.8% | 0.5% | 0.9% | 0.8% | 0.1% | -3.1% | -1.0% | -1.0% | -2.0% |
| 2019 | 1.4% | 1.6% | 0.4% | 1.5% | -0.6% | 0.8% | 2.4% | -0.3% | 1.4% | 0.5% | 1.4% | 1.1% | 12.3% |
| 2020 | -0.2% | -2.7% | -8.7% | 4.4% | 4.1% | -0.4% | 2.2% | 2.3% | 0.3% | 1.2% | 5.9% | 1.8% | 9.8% |
| 2021 | 0.0% | 0.6% | 0.9% | 2.2% | 1.9% | 2.7% | 0.2% | 1.2% | 1.2% | 0.8% | 0.0% | 1.0% | 13.2% |
| 2022 | -1.0% | -1.6% | 0.4% | 0.1% | -1.0% | -2.9% | 2.2% | 0.8% | -2.1% | 2.2% | 3.1% | -0.3% | -0.6% |
| 2023 | 1.3% | 0.1% | 0.2% | 1.1% | -1.1% | 0.5% | 1.4% | 0.5% | -0.2% | -1.0% | 1.4% | | 4.1% |

■ Strongest Month
 ■ Positive Month
 ■ Stable Month
 ■ Negative Month
 ■ Weakest Month

Fund Commentary*

The Affluence Investment Fund increased by 1.4% in November, lagging the ASX200 Index which increased 5.0%. Since commencing over seven years ago in December 2014, the Fund has returned 7.6% per annum, including 6.4% per annum monthly distributions to investors. The Fund has performed in line with the ASX200 Index since inception.

After three months of falls equity markets bounced back strongly in November, with the ASX200 Index up 5%, the ASX Small Ords Index up 7%, the S&P500 Index up 9% and the NASDAQ over 10%. Investors took relief from an increasing belief that a perfect 'soft landing' is in sight, whereby economies slow enough to reduce inflation but not enough to cause a recession. We believe its far too early to make this assumption, and given the elevated market valuations there is a lot of hope already priced into equities.

Our largest positive contributors in November included our REIT holdings, the Affluence LIC Fund and the Phoenix Opportunities Fund. The largest detractors were our index hedges.

At month end, 64% of the portfolio was invested in unlisted funds, 16% in the Affluence LIC Fund, 1% in the Affluence Small Company Fund, 12% in listed investments, 1% in portfolio hedges and 6% in cash.

If you would like to know more about the investment portfolio, including our top holdings and weightings, visit the Affluence Investment Fund page at <https://affluencefunds.com.au/aif/> or the Members area of our website. You must be registered as an Affluence Member to view the portfolio.

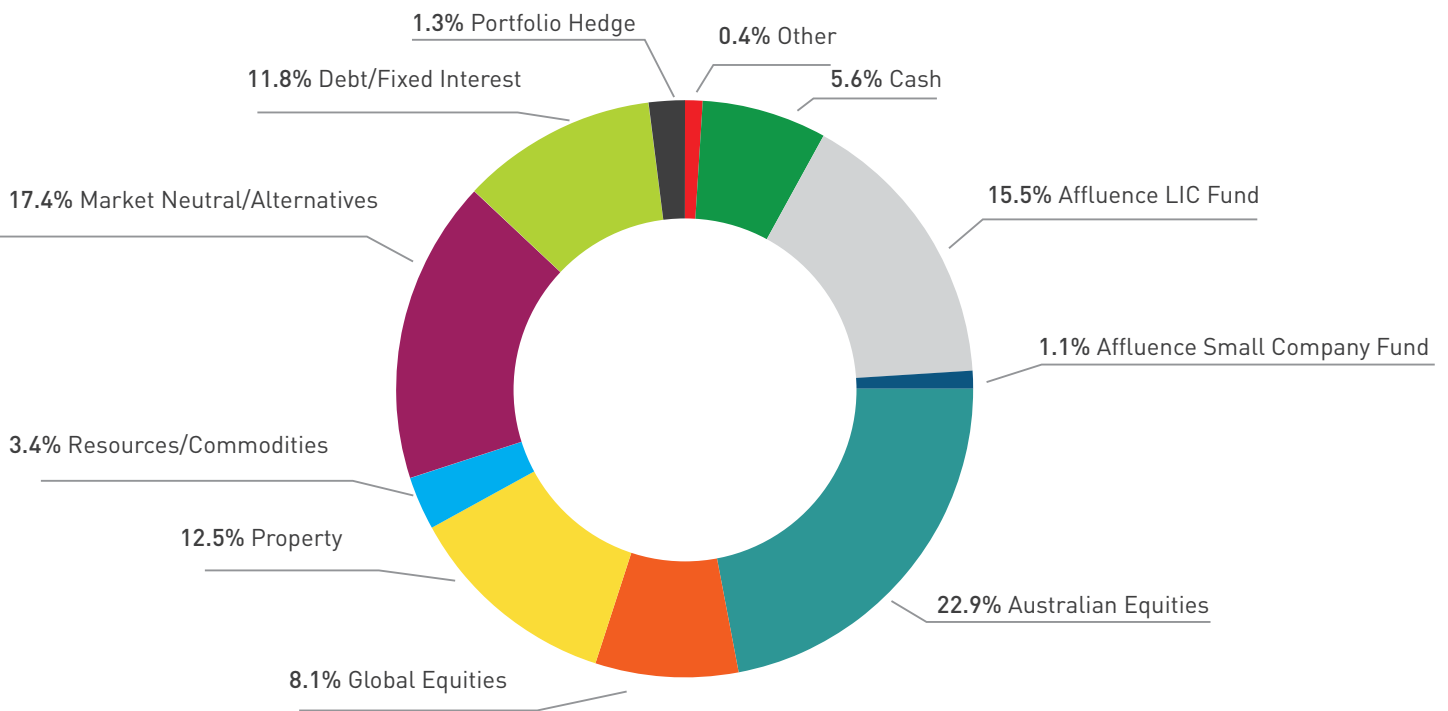
If you would like to invest with us and get access to a diverse range of Australia's fund managers, including over 20 unlisted funds as well as more than 20 LIC's and other listed entities, visit the fund page on our website. There, you can get information on the Fund, apply online or download the application pack.

If you'd like to add to your existing investment in the Fund, you can either complete the one-page form available on our website or use the online facility.

The cut-off for applications this month is 22nd December. Units will be issued effective 1st January 2024

* See notes on the last page for additional information. Distributions are not guaranteed. Past performance is not indicative of future performance.

Portfolio Summary



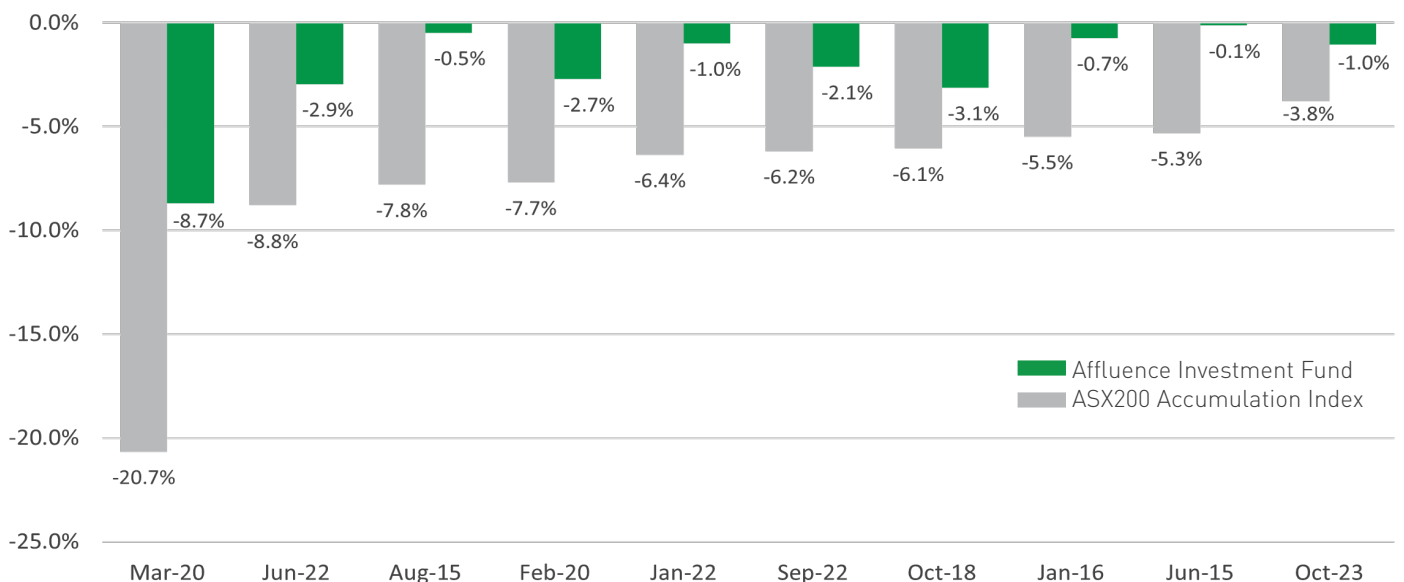
Investments are categorised based on their dominant underlying asset class/strategy (e.g. some Australian equity funds may include some global holdings. Australian Equities and Global Equities comprise both long only and long/short strategies).

Ten Largest Investments

| | |
|-----------------------------------|--------------------------------------|
| Affluence LIC Fund | Ellerston GEMS |
| Bronte Capital Amalthea Fund | Merricks Partners Fund |
| Totus Capital Alpha Fund | Cromwell Phoenix Opportunities Fund |
| Arnott Opportunities Trust | Attunga Power & Enviro Fund |
| Samuel Terry Absolute Return Fund | Terra Capital Natural Resources Fund |

Fund Performance in Falling Markets*

The graph below shows the 10 largest monthly falls in the ASX200 Accumulation Index since the Fund commenced, and the performance of the Fund for that same month. The Fund has outperformed the Index in all 10 of the worst months.



* See notes on the last page for additional information. Distributions are not guaranteed. Past performance is not indicative of future performance.

| Is the Fund right for you? | Does it suit your portfolio? | Why invest with Affluence? |
|--|--|--|
| <p>We created the Affluence Investment Fund as a vehicle in which we could invest the majority of our wealth for the long term. The Fund is diversified by asset class, investment strategy, manager and geography.</p> <p>It is managed with the mindset of a family office or endowment fund. It seeks to achieve above average medium and long-term returns while paying monthly distributions and reducing risk using diversification and other strategies.</p> <p>We believe that to achieve better than average returns, you need to invest differently. We believe that value investing works best in the long run. We believe that being aware of long-term cycles can significantly improve performance. And we believe that success requires a long term focus, which in turn requires patience and discipline.</p> <p>If you share those beliefs, the Fund may be suitable for you.</p> | <p>The Fund is designed to be used as a Core or Satellite Component of an investment portfolio for those investors seeking Capital Growth and Income Distributions with a Medium or longer investment timeframe, at least a Medium risk/return profile and needing access to capital Monthly or less often.</p> <p>The Fund has achieved its returns with lower volatility than the Australian share market, and has historically outperformed the ASX200 when markets fall significantly.</p> <p>As with all investments, the Fund is subject to risks. The value of an investment will go up and down over time, the Fund's returns will vary, future returns may differ from past returns, and returns are not guaranteed. This means that there is always the chance that you could lose money on an investment in the Fund.</p> | <p>We pride ourselves on the quality of our products and alignment with investors.</p> <p>We were the first investors in each of our funds. A significant proportion of our own and extended families wealth is invested in Affluence funds.</p> <p>We charge no fixed management fee for any of our funds. Instead, we charge a performance fee of 12.5% of positive returns⁴. This encourages us to focus on generating strong returns, while managing risk and limiting losses. If our investors do well, we will do well.</p> <p>We believe managing less money than average provides us with significant advantages. So we don't aim to be the biggest manager. We do aim to be one of the best. We are proud of our performance record to date.</p> |

Portfolio Managers



Daryl Wilson

CEO/Portfolio Manager

Email: daryl.wilson@affluencefunds.com.au

Phone: +61 402 046 883

Office: 1300 233 583



Greg Lander

Portfolio Manager

Email: greg.lander@affluencefunds.com.au

Phone: +61 409 645 893

Office: 1300 233 583

The Affluence Investment Fund is available to all Australian and New Zealand resident investors. If you have any questions about Affluence, the Fund or our investment team, please get in touch.

1. This information has been prepared by Affluence Funds Management Limited ABN 68 604 406 297 AFS licence no. 475940 (Affluence) as general information only in relation to the Affluence Investment Fund ARSN 617 680 654 (Fund). It does not purport to be complete, and it does not take into account your investment objectives, financial situation or needs. Prospective investors should consider those matters and read the Product Disclosure Statement (PDS) and the Target Market Determination (TMD) for the Fund before making an investment decision. The PDS is available at <https://affluencefunds.com.au/aif/> and contains important notices and disclaimers, important information about the offer, as well as investment risks. There is no guarantee of any distribution, forecast, investment return or repayment of capital. This information and the information in the PDS is not a recommendation by Affluence or any of its officers, employees, agents or advisers. Potential investors are encouraged to obtain independent expert advice before any investment decision.
2. Performance data for the Fund is expressed net of fees and costs (excluding the buy-sell spread). Performance calculations assume the reinvestment of distributions. Returns for periods of more than 1 year are annualised. Past performance is not indicative of future performance. The inception date of the Fund is 28 November 2014.
3. The Fund aims to pay distributions of at least 5% pa paid monthly. Distributions are not guaranteed and may be paid above or below this amount. Distribution yield is calculated using the most recent distribution annualised and divided by the current unit price
4. Affluence do not charge any fixed fee for managing the Fund. Affluence charge a performance fee equal to 12.5% of positive returns. Fees are also payable to the managers of underlying investments and there are expenses associated with the Fund and its underlying investments. Fees and costs related to underlying investments are not paid by the Fund directly, but are reflected in the performance of those investments.
5. The rating contained in this document is issued by SQM Research Pty Ltd ABN 93 122 592 036 AFSL 421913. SQM Research is an investment research firm that undertakes research on investment products exclusively for its wholesale clients, utilising a proprietary review and star rating system. The SQM Research star rating system is of a general nature and does not take into account the particular circumstances or needs of any specific person. The rating may be subject to change at any time. Only licensed financial advisers may use the SQM Research star rating system in determining whether an investment is appropriate to a person's particular circumstances or needs. You should read the product disclosure statement and consult a licensed financial adviser before making an investment decision in relation to this investment product. SQM Research receives a fee from the Fund Manager for the research and rating of the managed investment scheme.