



Affluence Small Company Fund Fund Report - January 2020

Fund Commentary

The Affluence Small Company Fund increased by 0.4% in January, compared to the ASX Small Ordinaries Index, which increased by 3.4%. The Fund has returned 5.1% per annum since inception in April 2016. The Fund has underperformed its benchmark (ASX Small Ordinaries) since inception. However, it has delivered its returns with lower volatility than the ASX Small Ordinaries.

Our best performing funds this month were the Microequities Deep Value Fund (up 3.8%) and the Lennox Australian Small Companies Fund (up 3.3%). The largest negative contributors were the Affluence LIC Fund and Terra Capital Natural Resources Fund.

At the end of January, the Affluence Small Company Fund held investments in 7 unlisted funds

representing 93% of the total portfolio and the balance 7% cash. As we receive additional investor funds, we intend to expand the number of investments in the portfolio to increase diversification and thus reduce exposure to individual managers. We have already identified several additional managers that we believe to be outstanding. Not all of the managers have a value bias. However, we expect the overall portfolio to continue to have a distinct value focus.

The upside to the recent relatively poor performance for the Fund is that we believe the current portfolio and the new managers we have identified contain exciting potential. There are three reasons you might want to consider the Affluence Small Company Fund as part of your equity allocation. Firstly, small cap value continues to be out of favour. Many

small value stocks are trading on single digit P/Es. Secondly, there are over 2,000 small companies listed on ASX, with limited research available. This can make it easier for talented specialist investment managers to find mispriced bargains. Finally, there is more opportunity for smaller companies to be able to grow their earnings. As they grow, price/earnings multiples can also grow, providing a “double win”.

The Affluence Small Company Fund is open to Wholesale and Sophisticated Investors. The cut-off for this month's applications is 25th February. Units will be issued effective 1st March. If you are interested in the Fund, contact us or visit the website to find out more.

Fund Performance

To 31 January 2020

	1 Month	1 Year	2 Years	3 Years	Inception	Volatility
Affluence Small Company Fund Total Returns	0.4%	11.9%	(0.5%)	3.1%	5.1%	6.7%
ASX Small Ordinaries Index (Small Ords)	3.4%	18.8%	7.3%	12.1%	11.3%	11.5%
Performance compared to Small Ords Index	(3.0%)	(6.9%)	(7.8%)	(9.0%)	(6.2%)	

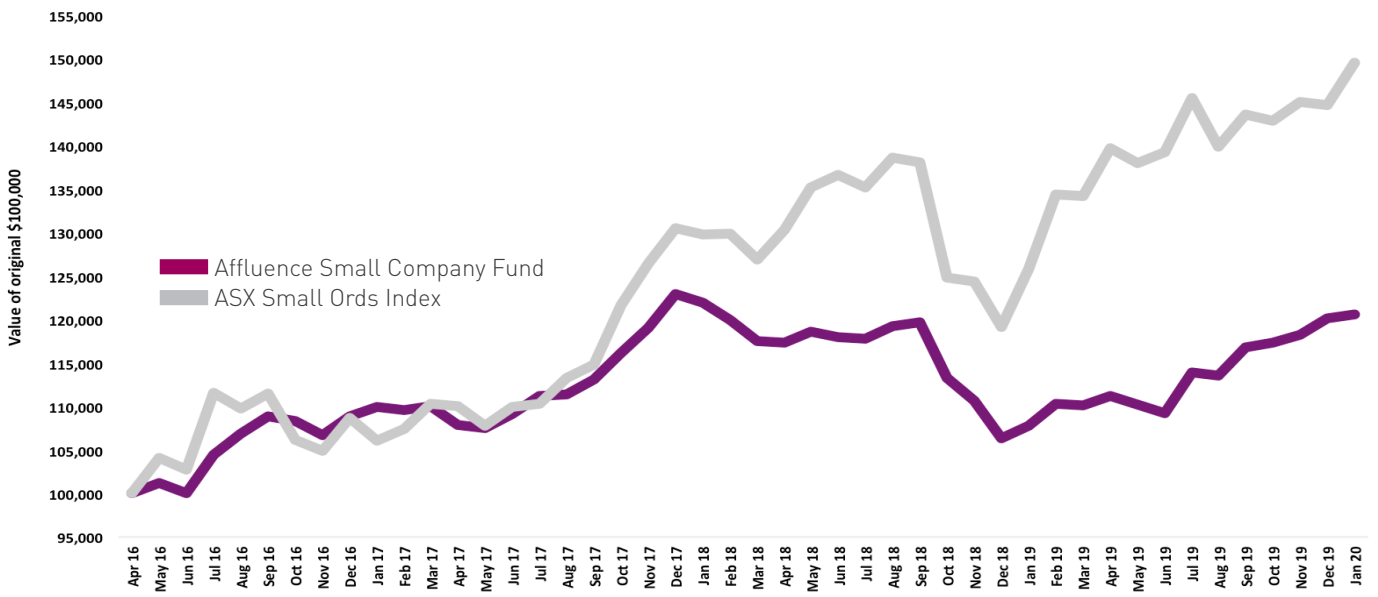
Total returns are net of fees and costs (excluding buy-sell spread) using the mid prices and assume the reinvestment of distributions. Returns of more than 1 year are annualised. Inception date is 21 April 2016. Past performance is not indicative of future performance.

Fund Monthly Return History

	J	F	M	A	M	J	J	A	S	O	N	D	Year
2016					1.2%	-1.2%	4.5%	2.3%	1.8%	-0.5%	-1.5%	2.1%	8.9%
2017	1.0%	-0.4%	0.5%	-2.0%	-0.3%	1.5%	1.9%	0.2%	1.5%	2.7%	2.5%	3.2%	12.9%
2018	-0.8%	-1.6%	-2.0%	-0.1%	1.1%	-0.5%	-0.2%	1.2%	0.3%	-5.3%	-2.3%	-3.9%	-13.5%
2019	1.3%	2.4%	-0.2%	1.0%	-0.9%	-0.8%	4.3%	-0.4%	2.9%	0.5%	0.8%	1.6%	12.9%
2020	0.3%												

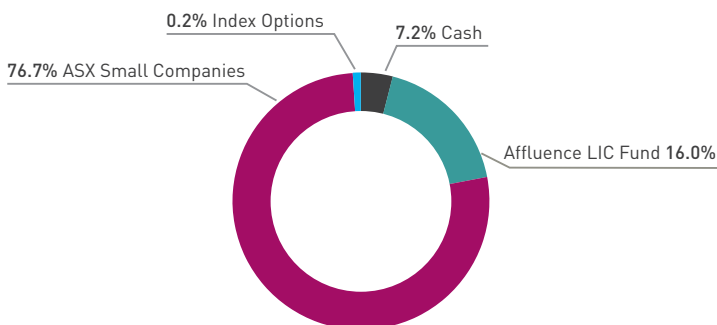
■ Strongest Month
 ■ Positive Month
 ■ Stable Month
 ■ Negative Month
 ■ Weakest Month

Return on \$100,000 Investment



Portfolio Summary

Underlying Investment Type



Five Largest Investments

Phoenix Opportunities Fund

Affluence LIC Fund

Deep Value Microcap Fund

Wentworth Williamson Fund

Spheria Australian Microcap Fund

What Makes This Fund Different

Traditional Fund Managers	Affluence - Invest Differently
Follow The Herd: Traditional managers are too scared to fail, so they don't succeed. Most don't outperform the index.	Actively Pursue Out-performance: From our fee structure alignment to our investment methodology, our strategy targets positive returns and low volatility.
Restricted Product Selection: Commonly places clients into their own managed funds or choose from a restricted list of 'approved' funds.	Best Of Breed: We will seek the best fund managers, and combine them in a way which cushions against market corrections.
Traditional Asset Classes: Manage large amounts in traditional asset classes (e.g. ASX200 equities), which minimises chances of excess performance.	Unique Strategies: We prefer managers who operate in specialised markets with less funds under management and a competitive advantage.
High, Fixed Fees: Take fees regardless of performance.	No Fixed Fees: Our fees are 100% performance based.

Key Statistics

Investment Class	ASX Small Companies
Minimum Investment	\$20,000
Suggested Timeframe	At least 5 years
Benchmark Returns	ASX Small Ords Accumulation Index
Entry Price	\$1.0017
Exit Price	\$0.9947
Distributions	Quarterly, target 5% p.a.
Applications	Monthly
Withdrawals	Monthly
Management Fees	Nil
Performance Fee	12.5% of positive performance
Buy/Sell Spread	0.35%/0.35%

Investment Strategy

We believe that exposure to Small Company stocks through quality investments across different managers, investment strategies and structures can provide higher risk adjusted returns from this asset class.

The Fund provides access to a diversified portfolio of Small Company Equities unlisted funds and LIC's as selected by Affluence. We aim to outperform the ASX Small Ordinaries Accumulation Index over rolling 5 year periods and to deliver these returns with lower volatility.

Contact Us

If you have any questions, please do not hesitate to contact us:

Phone: 1300 AFFLUENCE (1300 233 583)

Email: invest@affluencefunds.com.au

Meet The Portfolio Managers



Daryl Wilson

CEO/Portfolio Manager

Years in the Industry: 20

Email: daryl.wilson@affluencefunds.com.au

Phone: +61 402 046 883



Greg Lander

Portfolio Manager

Years in the Industry: 12

Email: greg.lander@affluencefunds.com.au

Phone: +61 409 645 893

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