

# Affluence Small Company Fund Fund Report - October 2020

#### Fund Commentary

The Affluence Small Company Fund had another strong month and increased 2.4%, outperforming the ASX Small Ordinaries Index which increased 0.5%. The Fund has returned 6.2% per annum since inception in April 2016, underperforming the ASX Small Ordinaries Index of 7.7% per annum. However, it has outperformed over 1 and 2 years, and has delivered its returns with lower volatility than the ASX Small Ordinaries.

The best performing investments were the funds holding in the listed Kangaroo Island Plantations (up 29%), the Evans & Partners Australian Flagship Fund LIC (up 10%) and the Phoenix Opportunities Fund (up 4%).

At the end of the month the Fund sold its remaining holding in the Affluence LIC Fund. The Affluence LIC Fund has performed well for the portfolio, however the Affluence Small Company Fund will now be taking a more direct approach to the small cap LICs. At the end of October, the Affluence Small Company Fund held investments in 5 unlisted funds and 8 listed holding representing 84% of the total portfolio and the balance 16% cash. If you would like to know more about the investment portfolio, including our top holdings and weightings, visit the Affluence Small Company Fund page at https:// affluencefunds.com.au/asf/ or the Members area of our website. You must be registered as an Affluence Member to view the portfolio.

As we receive additional investor funds, we intend to expand the number of investments in the portfolio to increase diversification and thus reduce exposure to individual managers. We have already identified several additional managers that we believe to be outstanding. Not all of the managers have a value bias. However, we expect the overall portfolio to continue to have a distinct value focus.

The Affluence Small Company Fund is currently open to Wholesale and

Sophisticated Investors. The cutoff for this month's applications is 25th November. Units will be issued effective 1st December. If you are interested in the Fund, contact us or visit the website to find out more.

#### Fund Performance

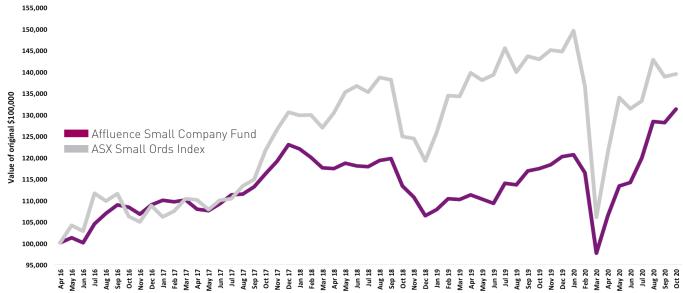
To 31 October 2020	1 Month	1 Year	2 Years	3 Years	4 Years	Inception	Volatility
Affluence Small Company Fund Total Returns	2.4%	11.9%	7.6%	4.1%	4.9%	6.2%	12.0%
ASX Small Ordinaries Index (Small Ords)	0.5%	(2.4%)	5.7%	4.6%	7.0%	7.7%	18.1%
Performance compared to Small Ords Index	1.9%	14.3%	1.9%	-0.5%	(2.1%)	(1.5%)	

Total returns are net of fees and costs (excluding buy-sell spread) using the mid prices and assume the reinvestment of distributions. Returns of more than 1 year are annualised. Inception date is 21 April 2016. Past performance is not indicative of future performance.

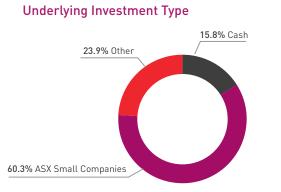
#### Fund Monthly Return History

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2016					1.2%	-1.2%	4.5%	2.3%	1.8%	-0.5%	-1.5%	2.1%	8.9%
2017	1.0%	-0.4%	0.5%	-2.0%	-0.3%	1.5%	1.9%	0.2%	1.5%	2.7%	2.5%	3.2%	12.9%
2018	-0.8%	-1.6%	-2.0%	-0.1%	1.1%	-0.5%	-0.2%	1.2%	0.3%	-5.3%	-2.3%	-3.9%	-13.5%
2019	1.3%	2.4%	-0.2%	1.0%	-0.9%	-0.8%	4.3%	-0.4%	2.9%	0.5%	0.8%	1.6%	12.9%
2020	0.4%	-3.5%	-16.2%	9.0%	6.5%	0.7%	5.0%	7.1%	-0.2%	2.4%			9.2%
Strongest Month Positive Month Stable Month Negative Month Weakest Month													

## Return on \$100,000 Investment



## Portfolio Summary



## Five Largest Investments

Phoenix Opportunities Fund				
Terra Capital Natural Resources Fund				
Lennox Australian Small Companies Fund				
Wentworth Williamson Fund				
QVG Opportunities Fund				

### What Makes This Fund Different

Traditional Fund Managers	Affluence - Invest Differently			
<b>Follow The Herd:</b> Traditional managers are too scared to fail, so they don't succeed. Most don't outperform the index.	Actively Pursue Out-performance: From our fee structure alignment to our investment methodology, our strategy targets positive returns and low volatility.			
<b>Restricted Product Selection:</b> Commonly places clients into their own managed funds or choose from a restricted list of 'approved' funds.	<b>Best Of Breed:</b> We will seek the best fund managers, and combine them in a way which cushions against market corrections.			
<b>Traditional Asset Classes:</b> Manage large amounts in traditional asset classes (e.g. ASX200 equities), which minimises chances of excess performance.	<b>Unique Strategies:</b> We prefer managers who operate in specialised markets with less funds under management and a competitive advantage.			
High, Fixed Fees: Take fees regardless of performance.	<b>No Fixed Fees:</b> Our fees are 100% performance based.			

#### **Key Statistics**

Investment Class	ASX Small Companies
Minimum Investment	\$20,000
Suggested Timeframe	At least 5 years
Benchmark Returns	ASX Small Ords Accumulation Index
Entry Price	\$1.0196
Exit Price	\$1.0125
Distributions	Quarterly, target 5% p.a.
Applications	Monthly
Withdrawals	Monthly
Management Fees	Nil
Performance Fee	12.5% of positive performance
Buy/Sell Spread	0.35%/0.35%

#### Investment Strategy

We believe that exposure to Small Company stocks through quality investments across different managers, investment strategies and structures can provide higher risk adjusted returns from this asset class.

The Fund provides access to a diversified portfolio of Small Company Equities unlisted funds and LIC's as selected by Affluence. We aim to outperform the ASX Small Ordinaries Accumulation Index over rolling 5 year periods and to deliver these returns with lower volatility.

#### Contact Us

If you have any questions, please do not hesitate to contact us: Phone: 1300 AFFLUENCE (1300 233 583) Email: invest@affluencefunds.com.au

#### Meet The Portfolio Managers



#### Daryl Wilson

**CEO/Portfolio Manager** Years in the Industry: 20 Email: daryl.wilson@affluencefunds.com.au Phone: +61 402 046 883



#### Greg Lander

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