## 

# Affluence Small Company Fund

Fund Report & Overview | November 2024

1300 233 583 affluencefunds.com.au invest@affluencefunds.com.au Level 10, 320 Adelaide Street, Brisbane, QLD, 4000

- Fund Features -

Fund has outperformed ASX Small Ords\*

Quarterly Distributions\*

Diversified access to smaller companies

Eligible Investors only\*

#### Performance Since Inception (April 2016)\*







## **Key Statistics**

| Investment Class       | Small Companies                   |
|------------------------|-----------------------------------|
| Minimum Investment     | \$20,000                          |
| Suggested Timeframe    | At least 5 years                  |
| Target Returns         | ASX Small Ords Index              |
| Annual Distributions   | 6.00 cpu*                         |
| Distribution Yield     | 4.8% p.a.*                        |
| Distribution Frequency | Quarterly*                        |
| Applications           | Monthly                           |
| Withdrawals            | Monthly                           |
| Management Fees        | Nil*                              |
| Performance Fee        | 12.5% of positive<br>performance* |
| Entry/Exit Price       | \$1.2505 / \$1.2417               |
| Buy/Sell Spread        | 0.35% / 0.35%                     |

## **Investment Objective**

The Fund aims to outperform the ASX Small Ordinaries Index over rolling 5 year periods and to deliver these returns with less volatility than the index.

#### **Investment Strategy**

The Fund invests with managers who specialise in investing in ASX Small Companies, primarily through unlisted managed funds. In addition, the Fund may also invest directly into ASX Small Companies, ASX listed LICs and have exposure to some global equities.

## Why Use The Fund?

#### Portfolio Use

The Fund is designed to be used as a smaller part of an investment portfolio for those investors seeking **Capital Growth** and **Income Distributions** with a longer investment timeframe, at least a **High** risk / return profile and needing access to capital **Monthly** or less often.

#### Access to Differentiated Strategies

The Fund provides access to a wide range of small companies that may complement investors' portfolios.

## Key Risks

As with all investments, the Fund is subject to risks. The returns of the Fund will be impacted by market cycles, particularly movements in the prices of ASX Small Companies. Other key risks include volatility and asset class concentration risk, economic and market risk, legal and regulatory risk, manager and key person risk and liquidity risk.

> The Affluence Small Company Fund is open and available to Wholesale and Sophisticated Investors. If you have any questions please get in touch.

\* See notes on the last page for additional information. Distributions are not guaranteed. Past performance is not indicative of future performance.

## Fund Performance\*

| To 30 November 2024                       | 3 Months | 1 Year | 3 Years | 5 Years | 7 Years | Inception |
|---|----------|--------|---------|---------|---------|-----------|
| Distributions                             | 1.3%     | 5.7%   | 6.7%    | 7.9%    | 7.1%    | 6.7%      |
| Change in Unit Price (Capital Growth)     | 3.7%     | 9.5%   | -0.2%   | 4.7%    | 1.6%    | 2.6%      |
| Affluence Small Company Fund Total Return | 4.9%     | 15.2%  | 6.5%    | 12.6%   | 8.7%    | 9.3%      |
| ASX Small Ordinaries Index (Small Ords)   | 7.3%     | 19.9%  | -0.1%   | 4.6%    | 5.3%    | 7.2%      |
| Performance compared to Small Ords Index  | -2.4%    | -4.7%  | 6.5%    | 8.0%    | 3.4%    | 2.1%      |

## Fund Monthly Return History\*

|      | J                     | F     | М      | Α     | М          | J                     | J     | Α     | S              | 0     | Ν     | D             | Year   |  |
|------|-----------------------|-------|--------|-------|------------|-----------------------|-------|-------|----------------|-------|-------|---------------|--------|--|
| 2016 |                       |       |        |       | 1.2%       | -1.2%                 | 4.5%  | 2.3%  | 1.8%           | -0.5% | -1.5% | 2.1%          | 8.9%   |  |
| 2017 | 1.0%                  | -0.4% | 0.5%   | -2.0% | -0.3%      | 1.5%                  | 1.9%  | 0.2%  | 1.5%           | 2.7%  | 2.5%  | 3.2%          | 12.9%  |  |
| 2018 | -0.8%                 | -1.6% | -2.0%  | -0.1% | 1.1%       | -0.5%                 | -0.2% | 1.2%  | 0.3%           | -5.3% | -2.3% | -3.9%         | -13.5% |  |
| 2019 | 1.3%                  | 2.4%  | -0.2%  | 1.0%  | -0.9%      | -0.8%                 | 4.3%  | -0.4% | 2.9%           | 0.5%  | 0.8%  | 1.6%          | 12.9%  |  |
| 2020 | 0.4%                  | -3.5% | -16.2% | 9.6%  | 6.5%       | 0.7%                  | 5.0%  | 7.1%  | -0.2%          | 2.4%  | 9.6%  | 2.6%          | 22.9%  |  |
| 2021 | -0.1%                 | 1.2%  | 1.5%   | 4.6%  | 2.4%       | 4.9%                  | -0.9% | 1.4%  | 2.7%           | 1.5%  | -0.4% | 0.7%          | 21.0%  |  |
| 2022 | -2.4%                 | 0.0%  | 1.0%   | -0.3% | -2.5%      | -4.3%                 | 5.2%  | 1.6%  | -5.0%          | 3.7%  | 4.7%  | -1.0%         | 0.0%   |  |
| 2023 | 2.4%                  | 0.3%  | -0.4%  | 2.0%  | -0.8%      | 1.3%                  | 0.5%  | -0.7% | -0.3%          | -3.6% | 3.5%  | 3.7%          | 8.0%   |  |
| 2024 | -0.7%                 | -0.9% | 2.4%   | 1.7%  | -0.3%      | 0.2%                  | 2.5%  | 0.7%  | 3.3%           | 0.9%  | 0.6%  |               | 11.0%  |  |
|      | Strongest Month Posit |       |        |       | sitive Mor | ve Month Stable Month |       |       | Negative Month |       |       | Weakest Month |        |  |

## Fund Commentary\*

The Affluence Small Company Fund increased 0.6% in November, compared to the ASX Small Ordinaries Index which increased 1.3%. The Fund has returned 9.3% per annum since inception in April 2016, outperforming the ASX Small Ordinaries Index which has increased by 7.2% per annum.

The US election result caused Trump Mania in November. The ASX200 Index was up nearly 4%, and US and global equity markets were up 5-6%. Equity markets were largely driven by the same large cap stocks that have been powering indices for the last 12 months. In what is becoming a familiar pattern, small cap equities and resource equities missed the rally entirely. As a comparison, while the ASX200 Index was up 3.8%, the ASX Small Ords returned 1.3%, and the even smaller ASX Emerging Companies Index fell 0.9%. The difference in performance over the past 3 years is even more stark. Total cumulative returns for the ASX200 Index were +31.5%, the ASX Small Ords -0.2%, and the ASX Emerging Companies Index -7.5%. Markets continue to become more irrational every day. The large cap equities powering the larger indices are at nosebleed valuations (such as CBA at more than 25 times falling earnings), while many small and microcap stocks are very cheap. We believe this is an incredible opportunity for patient

investors, but it has been a frustrating period for short term performance.

The largest positive contributors were the listed Midway Limited (MWY) and Close the Loop (CLG), both of which received takeover offers at substantial premiums.

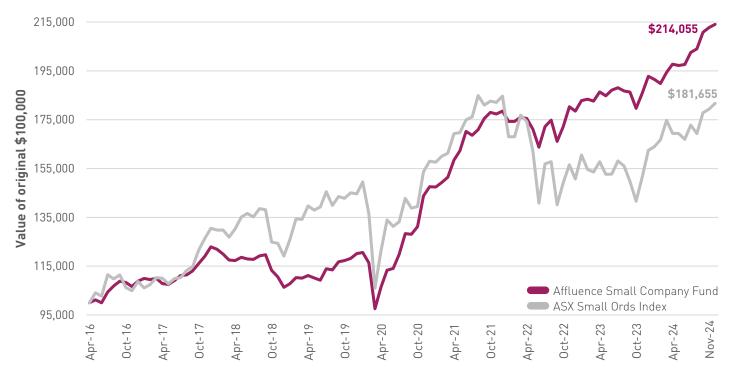
At the end of November the portfolio included 10 managed funds (28% of the portfolio), 22 LICs (23%) and 31 ASX listed Small Companies (46%). The balance 4% was cash and hedges.

If you would like to know more about the investment portfolio, including our top holdings and weightings, visit the Affluence Small Company Fund page at https:// affluencefunds.com.au/asf/ or the Members area of our website. You must be registered as an Affluence Member to view the portfolio.

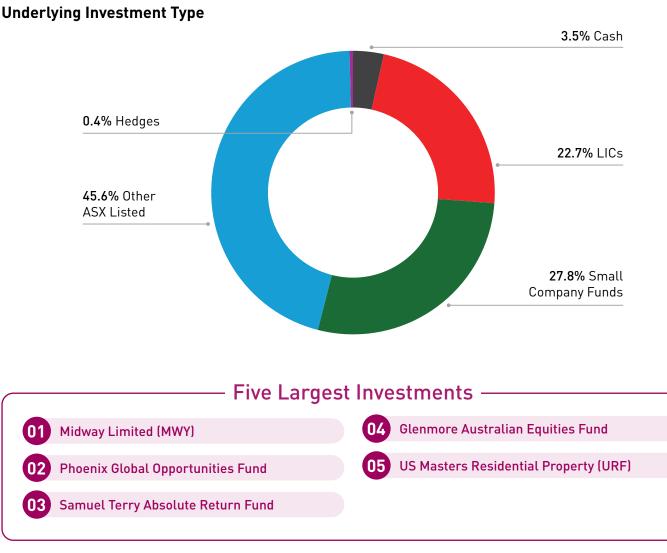
We have reopened the Affluence Small Company Fund to new investors who are Wholesale and Sophisticated Investors. Applications are accepted monthly, and the minimum initial investment amount is \$20,000. The cut-off for applications is the 24th December with units issued effective 1st January. Click the "Invest Now" button on our website to apply online or download application forms.

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## Return on \$100,000 Investment\*



### **Portfolio Summary**



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#### Is the Fund right for you?

The Affluence Small Company Fund aims to invest primarily in ASX Small Companies (those outside the ASX100 Index). We believe there is more opportunity for smaller companies to grow their earnings. As they grow, price-earning multiples can also increase. We also believe it is easier for talented specialist investment managers to find mispriced opportunities in this sector.

The Fund invests in ASX Small Companies directly and via specialist boutique investment managers.

We believe that ASX Small Companies represent an attractive investment opportunity. But they can also be volatile and fall more than other investments in severe market downturns.

#### Does it suit your portfolio?

The Fund is designed to be used as a smaller part of an investment portfolio for Eligible Investors seeking Capital Growth and Income Distributions with a longer investment timeframe, at least a High risk/return profile and needing access to capital Monthly or less often.

The Fund has outperformed its benchmark (ASX Small Ordinaries Index) with lower volatility since inception.

As with all investments, the Fund is subject to risks. The value of an investment will go up and down over time, the Fund's returns will vary, future returns may differ from past returns, and returns are not guaranteed. This means that there is always the chance that you could lose money on an investment in the Fund.

#### Why invest with Affluence?

We pride ourselves on the quality of our products and alignment with investors.

We were the first investors in each of our funds. A significant proportion of our own and extended families wealth is invested in Affluence funds.

We charge no fixed management fee for any of our funds. Instead, we charge a performance fee of 12.5% of positive returns<sup>4</sup>. This encourages us to focus on generating strong returns, while managing risk and limiting losses. If our investors do well, we will do well.

We believe managing less money than average provides us with significant advantages. So we don't aim to be the biggest manager. We do aim to be one of the best. We are proud of our performance record to date.

#### **Investment Team**



#### Daryl Wilson CEO/Portfolio Manager

Email: daryl.wilson@affluencefunds.com.au Phone: +61 402 046 883 Office: 1300 233 583



#### Greg Lander Portfolio Manager

Email: greg.lander@affluencefunds.com.au Phone: +61 409 645 893 Office: 1300 233 583

The Affluence Small Company Fund is available to wholesale and sophisticated investors. If you have any questions about Affluence, the Fund or our investment team, please get in touch.

- 1. This information has been prepared by Affluence Funds Management Limited ABN 68 604 406 297 AFS licence no. 475940 (Affluence) as general information only in relation to the Affluence Small Company Fund (Fund). It does not purport to be complete and it does not take into account your investment objectives, financial situation or needs. Prospective investors should consider those matters and read the Information Memorandum (IM) offering units in the Fund before making an investment decision. The IM is available at https://affluencefunds.com.au/asf/ and contains important notices and disclaimers, important information about the offer, as well as investment risks. Any forecast or projected information, including financial, is not guaranteed and there is no guarantee of any distribution, investment return or repayment of capital. This information and the information in the IM is not a recommendation by Affluence or any of its officers, employees, agents or advisers and potential investors are encouraged to obtain independent expert advice before any investment decision. The offer to invest in the Fund is only available to persons who qualify as wholesale clients (as defined in section 761G(7) of the Corporations Act) or sophisticated investors (as defined in section 761GA of the Corporations Act) (collectively, Eligible Investors). Affluence will not issue units in the Fund to a person unless it is satisfied the person is an Eligible Investor.
- 2. Performance data for the Fund is expressed net of fees and costs (excluding the buy-sell spread). Performance calculations assume the reinvestment of distributions. Returns for periods of more than 1 year are annualised. Past performance is not indicative of future performance. The inception date of the Fund is 1 April 2016.
- 3. The Fund aims to pay distributions of at least 5% pa paid quarterly. Distributions are not guaranteed and may be paid above or below this amount. Distribution yield is calculated using the most recent distribution available and divided by the current unit price.
- 4. Affluence do not charge any fixed fee for managing the Fund. Affluence charge a performance fee equal to 12.5% of positive returns. Fees are also payable to the managers of underlying investments and there are expenses associated with the Fund and its underlying investments. Fees and costs related to underlying investments are not paid by the Fund directly, but are reflected in the performance of those investments.